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15 UNITED STATES DISTRICT COURT
16 NORTHERN DISTRICT OF CALIFORNIA

17 ADRIAN L. RIVERS, ALFRED JACKSON,
18 ALLEN WELLS, ANTHONY KIM THOMAS,
BRUCE ALEXANDER, CHICHAL
19 FRANKLIN, DARLINDA R. ELLIS,
DARMEKA COFIELD, DARNELL
20 OSBORNE, DAVID SNYDER, DAWN
MICHELLE ANELLO, DEBRA A. PRICE,
21 DEBRA A. RAILEY, DERRYL LEE
JOHNSON, DETRIC LASTER, DONNIE RAY
22 THIEL, ELAINDER CRAFT, ELIJAH J.
SHAW, GARY BERTHIAUME, IMA J.
23 MORRIS, JACQUELYNE R. BEASLEY,
JOHNEL JAMES, JOYCELYN D. HART,
24 KENT O'CONNER POWELL, MARIA E.
VALDES FRIZZLE, RACHEL WOODS
25 SHANNON, ROBERT WILLIAM LYNCH,
26 SHANNIA DEE STEWART, STACEY
27 YVETTE WALKER, and WANDA Y. LUCAS,

No. _____

COMPLAINT FOR DAMAGES

JURY TRIAL DEMANDED

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Plaintiffs,

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v.

GILEAD SCIENCES, INC.,

Defendant.

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1 Plaintiffs bring this civil action for damages against Defendant Gilead Sciences, Inc.
2 (“Gilead” or “Defendant”). Based on the investigation of counsel, Plaintiffs allege on information
3 and belief as follows:

4 **I. NATURE OF THE ACTION**

5 1. This action arises out of injuries Plaintiffs sustained as a result of ingesting one or more
6 of the prescription drugs Viread, Truvada, Atripla, Complera, and Stribild, which are manufactured
7 and marketed by Gilead for the treatment of Human Immunodeficiency Virus-1 (“HIV”) infection.¹

8 2. Gilead designed each of the drugs to contain a form of the compound tenofovir that
9 Gilead knew was toxic to patients’ kidneys and bones. Tenofovir is a nucleotide analogue reverse
10 transcriptase inhibitor (“NRTI”), one of the classes of antiretroviral drugs used to treat HIV. NRTIs
11 work by blocking an enzyme HIV needs to replicate. Gilead did not discover tenofovir. Scientists in
12 Europe discovered tenofovir in the 1980s, and though the anti-HIV properties of tenofovir were
13 promising, it had a downside: it cannot not be administered effectively by mouth.

14 3. Because an intravenous tenofovir formulation had little sales potential, Gilead
15 developed a form of tenofovir, tenofovir disoproxil, which can be taken orally.² The fumaric acid salt
16 of tenofovir disoproxil is tenofovir disoproxil fumarate (“TDF”). When a patient takes a pill containing
17 TDF, the patient’s body converts TDF into tenofovir. Although TDF can be taken by mouth, a high
18 dose of 300 mg is typically required to achieve the desired therapeutic effect.

19 4. Gilead designed TDF 300 mg to be an active ingredient in five drugs that are approved
20 to treat HIV: Viread (TDF 300 mg tablets), approved October 26, 2001; Truvada (TDF 300
21 mg/emtricitabine 200 mg tablets), approved August 2, 2004; Atripla (TDF 300 mg/emtricitabine 200
22 mg/efavirenz 600 mg tablets), approved July 12, 2006; Complera (TDF 300 mg/emtricitabine 200
23 mg/rilpivirine 25 mg tablets), approved August 10, 2011; and Stribild (TDF 300 mg/emtricitabine 200
24

25 ¹ Viread is also indicated to treat Hepatitis B. And Truvada is also indicated for use in combination
26 with safe sex practices for pre-exposure prophylaxis (PrEP) to reduce the risk of sexually acquired
HIV-1 in adults at high risk.

27 ² Tenofovir disoproxil is a prodrug form of tenofovir. Prodrugs are pharmacologically inactive
28 compounds that can be more efficiently absorbed into the bloodstream and then converted into the
active form of the drug within the body.

1 mg/elvitegravir 150 mg/cobicistat 150 mg tablets), approved August 27, 2012 (collectively, these are
2 the “TDF Drugs”).

3 5. Before Gilead began selling its first TDF Drug, Viread, in 2001, Gilead knew that TDF
4 posed a safety risk to patients’ kidneys and bones. Gilead knew that two of its other antiviral drugs
5 with structures similar to tenofovir, cidofovir and adefovir dipivoxil, had been highly nephrotoxic (i.e.,
6 toxic to kidneys) and that preclinical data for TDF showed that it could cause significant kidney and
7 bone damage. Gilead also knew that the relatively high dose of TDF created a greater risk of toxic
8 effects, and that bone and kidney toxicities were even more likely to be seen with long-term use of
9 TDF for the treatment of a virus that, for the foreseeable future, has no cure.

10 6. Gilead’s knowledge of the toxic effects of TDF only grew as patients began treatment
11 with and were injured by each successive TDF product. By the time Gilead designed Stribild, it had
12 ten years’ worth of cumulative evidence that TDF injured patients’ kidneys and bones.

13 7. Gilead also knew, before it obtained approval to market Viread and Gilead’s subsequent
14 TDF Drugs, that it had discovered a safer tenofovir prodrug, tenofovir alafenamide fumarate (“TAF”).
15 TAF is absorbed into the cells HIV targets much more efficiently than TDF. As a result, TAF can be
16 administered at a dramatically reduced dose compared to TDF, but still achieve the same or higher
17 concentrations of active tenofovir in the target cells. Because TAF can be administered at a much lower
18 dose than TDF, its use is associated with less toxicity and fewer side effects. A 25 mg dose of TAF
19 achieves the same therapeutic effect as a 300 mg dose of TDF, with a better safety profile. Despite
20 knowing that TAF could be given at a much lower, safer dose, Gilead designed Viread, Truvada,
21 Atripla, Complera, and Stribild to contain TDF rather than safer TAF.

22 8. Falsely claiming that TAF was not different enough from TDF, Gilead abruptly shelved
23 its TAF design in 2004. However, as John Milligan, Gilead’s President and Chief Executive Officer,
24 later admitted to investment analysts, the real reason Gilead abandoned the TAF design was that TAF
25 was *too different* from TDF. Once Gilead’s first TDF product, Viread, was on the market, Gilead did
26 not want to hurt TDF sales by admitting that its TDF-based products are unreasonably and
27 unnecessarily unsafe.

1 9. It was crucial at that time for Gilead to increase Viread sales, which comprised 53% of
2 Gilead’s total product sales in 2002, and 68% of Gilead’s total product sales in 2003. Gilead was so
3 desperate to expand Viread sales that when promoting the drug to doctors, it called Viread a “miracle
4 drug” with “no toxicities.” Gilead did not tell doctors the facts: that Viread posed significant risks to
5 patients’ kidneys and bones.

6 10. In addition, Gilead knew that by withholding the safer TAF design, it could extend the
7 longevity of its HIV drug franchise and make billions two times over: first, with TDF medications
8 until TDF patent expiration, which would begin by no later than 2018, and second, with TAF
9 medications until TAF patent expiration as late as 2032. Only once Gilead realized billions in sales
10 through most of the TDF patent life did it seek to market safer TAF-based versions of its HIV
11 medications.

12 11. Finally, in 2015, Gilead began selling the first of its TAF-designed medicines and
13 convinced doctors to switch their patients from TDF-based to TAF-based regimens by demonstrating
14 TAF’s superior safety profile over TDF with respect to kidney and bone toxicity—the very benefits
15 that Gilead could have and should have incorporated into its prior product designs but withheld from
16 doctors and patients for over a decade.

17 12. Gilead also made Stribild even more dangerous to Plaintiffs when it designed the drug
18 to include cobicistat in combination with 300 mg TDF. Cobicistat is a pharmacoenhancer or “booster”
19 that inhibits the breakdown of elvitegravir, another active ingredient in Stribild. Cobicistat allows
20 elvitegravir to persist in the patient’s system long enough to permit once-daily dosing.

21 13. Gilead knew years before it developed Stribild that: (a) higher tenofovir concentrations
22 in patients’ blood, as opposed to the target cells, endangers the kidneys; (b) tenofovir concentrations
23 in patients’ blood increase significantly when patients take tenofovir with a booster; and (c) TDF-
24 associated renal toxicity occurs more frequently in patients taking TDF as part of a boosted regimen.

25 14. When Gilead developed its first TAF-based antiviral product, Genvoya—which is
26 Stribild with TAF in place of TDF—Gilead reduced the dose of TAF from 25 mg to 10 mg to account
27 for the fact that cobicistat significantly increases tenofovir concentrations. Gilead knew to reduce the
28 dose of TAF in Genvoya before it submitted Stribild to the FDA for marketing approval. Despite this

1 knowledge, Gilead did not reduce the dose of TDF when it designed Stribild. Stribild is even more
2 toxic to patients' kidneys and bones than Gilead's other TDF-based products.

3 15. In addition to withholding safer designs, Gilead failed to adequately warn physicians
4 and patients about the risks and safe use of TDF. Gilead provided only the weakest, inadequate
5 warnings to doctors and patients about the need for frequent monitoring of all patients for TDF-
6 associated kidney and bone damage—preventing doctors from detecting early signs of TDF toxicity.

7 16. Gilead provides stronger monitoring warnings to physicians and patients in the
8 European Union (EU) than it does in the United States for the exact same TDF products. Contrary to
9 its U.S. labeling, Gilead has consistently recommended, since the approval of its first TDF Drug in the
10 EU, that doctors in the EU monitor all TDF Drug patients for multiple markers of TDF toxicity on a
11 frequent, specified schedule. There is no scientific or medical rationale for these differences. Gilead
12 was more concerned with increasing or maintaining crucial U.S. sales than it was in safeguarding
13 patients from the known risks of TDF.

14 17. Gilead could have strengthened the warnings in its U.S. labels at any time, including
15 before FDA approval for all TDF Drugs and after FDA approval for Viread, Truvada, Atripla, and
16 Complera. After August 2008 through July 2012, Gilead could have unilaterally strengthened the
17 warnings in its TDF Drug labels after approval based on: increasing evidence that patients with and
18 without preexisting risk factors were experiencing adverse effects with a frequency and severity greater
19 than reported in Gilead's Viread clinical trials; expanding evidence that all patients are at risk for TDF-
20 induced nephrotoxicity; and Gilead's own determinations to give stronger warnings regarding the
21 exact same TDF Drugs in the EU. This post-approval information demonstrated risks of a different
22 frequency and severity than information previously presented to the FDA.

23 18. Gilead intentionally withheld a safer alternative design of TDF Drugs it knew to be
24 dangerously toxic to patients' kidneys and bones, while failing to adequately warn about the risks and
25 safer use of the defective drugs, solely to make more money. Accordingly, Plaintiffs bring this action
26 to recover damages for their personal injuries and seek punitive damages arising from Gilead's willful
27 and wanton conduct.

1 **II. JURISDICTION AND VENUE**

2 19. Jurisdiction exists under 28 U.S.C. § 1332(a) because all Plaintiffs and Gilead are
3 citizens of different states and the matter in controversy exceeds the sum or value of \$75,000, exclusive
4 of interests and costs.

5 20. Venue is proper in this District under 28 U.S.C. § 1391(1)–(2). Defendant resides in
6 this District and a substantial part of the events and omissions giving rise to Plaintiffs’ claims occurred
7 in this District.

8 **III. INTRADISTRICT ASSIGNMENT**

9 21. Pursuant to Civil L.R. 3-2(c), this action shall be assigned to the San Francisco Division
10 or the Oakland Division because Gilead resides and has its principal place of business in San Mateo
11 County. This action is related to another action pending before Judge Jon S. Tigar in the Northern
12 District of California.

13 **IV. PARTIES**

14 22. Plaintiffs are consumers who ingested one or more of the following TDF Drugs: Viread,
15 Truvada, Atripla, Complera, or Stribild.

16 23. Plaintiffs suffered personal injuries caused by ingesting TDF.

17 24. Plaintiff Adrian L. Rivers is and was at all relevant times a citizen of the State of
18 Tennessee and domiciled in Memphis, Tennessee. Plaintiff Adrian L. Rivers purchased and ingested
19 the following TDF Drugs for an FDA-approved use of the drugs: Truvada and Atripla beginning in
20 2004. As a result of Gilead’s wrongful conduct with respect to the defective TDF Drugs, Plaintiff
21 ingested and was injured by the foregoing TDF Drugs. Plaintiff’s ingestion of the TDF Drugs caused
22 and/or contributed to Plaintiff suffering kidney failure. Plaintiff’s ingestion of the TDF Drugs also
23 caused Plaintiff to suffer bone demineralization, which resulted in a diagnosis of weakening of the
24 bones. In addition, Plaintiff’s activities and quality of life are diminished based on his fear of
25 deteriorating kidney health and of breaking a bone or injuring himself due to his condition, and
26 therefore, Plaintiff refrains from engaging in many of life’s activities. Plaintiff required and incurred
27 and will continue to require and incur expenses in connection with medical treatment as a result of
28

1 these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental anguish, and
2 loss of enjoyment of life as a result of his injuries, and other injuries and damages to be proven at trial.

3 25. Plaintiff Alfred Jackson is and was at all relevant times a citizen of the Commonwealth
4 of Pennsylvania and domiciled in Philadelphia, Pennsylvania. Plaintiff Alfred Jackson purchased and
5 ingested the following TDF Drugs for an FDA-approved use of the drugs: Truvada and Atripla
6 beginning in 2008. As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs,
7 Plaintiff ingested and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs
8 caused and/or contributed to Plaintiff suffering severe kidney dysfunction and extensive damage to his
9 kidneys, which resulted in a diagnosis of Stage 5 Chronic Kidney Disease requiring dialysis treatments.
10 Plaintiff's condition is so painful and debilitating that he can no longer participate in activities he once
11 enjoyed, including working, walking or standing for extended periods of time and other activities that
12 require movement and physical exertion. In addition, Plaintiff's activities and quality of life are
13 diminished based on his constant worry regarding the future condition of his kidneys due to the injuries
14 caused and/or contributed to by Gilead's defective TDF Drugs. Plaintiff required and incurred and will
15 continue to require and incur expenses in connection with medical treatment as a result of these
16 injuries, including kidney dialysis treatments. Plaintiff Alfred Jackson has endured and will continue
17 to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has
18 suffered lost earnings and/or a loss of earning capacity, and other injuries and damages to be proven
19 at trial.

20 26. Plaintiff Allen Wells is and was at all relevant times a citizen of the State of Louisiana
21 and domiciled in Cottonport, Louisiana. Plaintiff Allen Wells purchased and ingested the following
22 TDF Drugs for an FDA-approved use of the drugs: Viread and Truvada beginning in 2004. As a result
23 of Gilead's wrongful conduct with respect to the defective TDF Drugs, Plaintiff ingested and was
24 injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs caused and/or contributed
25 to Plaintiff suffering bone demineralization, which resulted in a diagnosis of osteoporosis. In addition,
26 Plaintiff's activities and quality of life are diminished based on his fear of breaking a bone or injuring
27 himself due to his condition, and therefore, Plaintiff refrains from engaging in many of life's activities.
28 Plaintiff Allen Wells must limit his physical activities due to the injuries caused and/or contributed to

1 by Gilead's defective TDF Drugs. Plaintiff Allen Wells required and incurred and will continue to
2 require and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
3 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life
4 as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries
5 and damages to be proven at trial.

6 27. Plaintiff Anthony Kim Thomas is and was at all relevant times a citizen of the State of
7 Tennessee and domiciled in Clarksville, Tennessee. Plaintiff Anthony Kim Thomas purchased and
8 ingested the following TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2013. As
9 a result of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and
10 was injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or
11 contributed to Plaintiff suffering bone demineralization, which resulted in a diagnosis of osteopenia.
12 As a result, Plaintiff Anthony Kim Thomas must limit his physical activities due to the injuries caused
13 and/or contributed to by Gilead's defective TDF Drug. Plaintiff's injuries have also had a negative
14 impact on his career as a forklift operator in that his injuries will not allow him to continue working in
15 that capacity. Plaintiff Anthony Kim Thomas required and incurred and will continue to require and
16 incur expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured
17 and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of
18 his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and damages
19 to be proven at trial.

20 28. Plaintiff Bruce Alexander is and was at all relevant times a citizen of the State of
21 Louisiana and domiciled in Opelousas, Louisiana. Plaintiff Bruce Alexander purchased and ingested
22 the following TDF Drug for an FDA-approved use of the drug: Viread beginning in 2001. As a result
23 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
24 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
25 to Plaintiff suffering bone density loss and kidney dysfunction, which resulted in a diagnosis of
26 osteoporosis and acute kidney failure followed by Stage 3 Chronic Kidney Disease at the age of forty-
27 four. Plaintiff's condition is so painful and debilitating that he can no longer participate in activities he
28 once enjoyed, such as walking, exercising, and other activities that require movement and physical

1 exertion. Plaintiff's activities and quality of life are diminished based on his constant worry regarding
2 the future condition of his kidneys and bones due to the injuries caused and/or contributed to by
3 Gilead's defective TDF Drug. Plaintiff required and incurred and will continue to require and incur
4 expenses in connection with medical treatment as a result of these injuries. Plaintiff Bruce Alexander
5 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life
6 as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries
7 and damages to be proven at trial.

8 29. Plaintiff Chichal Franklin is and was at all relevant times a citizen of the State of
9 Louisiana and domiciled in New Orleans, Louisiana. Plaintiff Chichal Franklin purchased and ingested
10 the following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2007. As a result
11 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
12 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
13 to Plaintiff suffering bone density loss, which resulted in a diagnosis of osteoporosis with a high risk
14 for bone fractures. Plaintiff's condition is so painful and limiting that she can no longer participate in
15 activities she once enjoyed, including walking or standing for an extended period of time, driving,
16 housework and yard work and other activities that require movement and physical exertion. Plaintiff
17 refrains from engaging in many of life's activities and is unable to live an active lifestyle due to the
18 injuries caused and/or contributed to by Gilead's defective TDF Drug as well as having difficulty with
19 her fear of falling and fracturing her bones. Plaintiff required and incurred and will continue to require
20 and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff Chichal
21 Franklin has endured and will continue to endure pain, suffering, mental anguish, and loss of
22 enjoyment of life as a result of her injuries, has suffered lost earnings and/or a loss of earning capacity,
23 and other injuries and damages to be proven at trial.

24 30. Plaintiff Darlinda R. Ellis is and was at all relevant times a citizen of the State of
25 Louisiana and domiciled in New Orleans, Louisiana. Plaintiff Darlinda R. Ellis purchased and ingested
26 the following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2015. As a result
27 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
28 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused or contributed to

1 Plaintiff suffering bone density loss, which resulted in the diagnosis of osteoporosis. Plaintiff's
2 condition is so debilitating that she can no longer participate in activities she once enjoyed, including
3 walking around the park with her grandchildren and pushing them on the swings. Plaintiff required
4 and incurred and will continue to require and incur expenses in connection with medical treatment as
5 a result of these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental
6 anguish, and loss of enjoyment of life as a result of her injuries, and has suffered other injuries and
7 damages to be proven at trial.

8 31. Plaintiff Darmeka Cofield is and was at all relevant times a citizen of the State of
9 Georgia and domiciled in Lithonia, Georgia. Plaintiff Darmeka Cofield purchased and ingested the
10 following TDF Drugs for an FDA-approved use of the drugs: Viread and Truvada beginning in 2001.
11 As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs, Plaintiff ingested
12 and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs caused or
13 contributed to Plaintiff suffering severe kidney dysfunction and extensive damage to her kidneys,
14 which resulted in a diagnosis of kidney failure requiring dialysis treatments. Plaintiff's kidney failure
15 and related deterioration has caused Plaintiff extreme fatigue, pain and suffering, as well as requiring
16 her to endure dialysis treatments while on a waiting list for kidney transplant surgery. Plaintiff's
17 condition is so debilitating that she can no longer participate in activities she once enjoyed, including
18 traveling, swimming, and working full-time. Plaintiff required and incurred and will continue to
19 require and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
20 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life
21 as a result of her injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries
22 and damages to be proven at trial.

23 32. Plaintiff Darnell Osborne is and was at all relevant times a citizen of the Commonwealth
24 of Kentucky and domiciled in Louisville, Kentucky. Plaintiff Darnell Osborne purchased and ingested
25 the following TDF Drug for an FDA-approved use of the drug: Viread beginning in 2002. As a result
26 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
27 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
28 to Plaintiff suffering bone density loss, which resulted in a diagnosis of weakening of the bones.

1 Plaintiff required and incurred and will continue to require and incur expenses in connection with
2 medical treatment as a result of these injuries. Plaintiff has endured and will continue to endure pain,
3 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered lost
4 earnings and/or a loss of earning capacity, and other injuries and damages to be proven at trial.

5 33. Plaintiff David Snyder is and was at all relevant times a citizen of the State of Tennessee
6 and domiciled in Ashland City, Tennessee. Plaintiff David Snyder purchased and ingested the
7 following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2007. As a result of
8 Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured
9 by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused Plaintiff to suffer damage to
10 his kidneys, which resulted in a diagnosis of Chronic Kidney Disease at the young age of forty.
11 Plaintiff's activities and quality of life are diminished based on his fear of his kidneys further
12 deteriorating and being placed on dialysis due to his condition, and therefore, Plaintiff refrains from
13 engaging in many of life's activities. Plaintiff required and incurred and will continue to require and
14 incur expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured
15 and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of
16 his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and damages
17 to be proven at trial.

18 34. Plaintiff Dawn Michelle Anello is and was at all relevant times a citizen of the State of
19 Tennessee and domiciled in Jacksboro, Tennessee. Plaintiff Dawn Michelle Anello purchased and
20 ingested the following TDF Drugs for an FDA-approved use of the drugs: Viread and Truvada
21 beginning in 2001. As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs,
22 Plaintiff ingested and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs
23 caused and/or contributed to Plaintiff suffering bone density loss, which resulted in the diagnosis of
24 osteoporosis. Plaintiff's condition is so debilitating that she can no longer participate in activities she
25 once enjoyed that include standing or sitting for extended periods of time. Plaintiff required and
26 incurred and will continue to require and incur expenses in connection with medical treatment as a
27 result of these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental
28

1 anguish, and loss of enjoyment of life as a result of her injuries, and has suffered other injuries and
2 damages to be proven at trial.

3 35. Plaintiff Debra A. Price is and was at all relevant times a citizen of the State of
4 Tennessee and domiciled in Memphis, Tennessee. Plaintiff Debra A. Price purchased and ingested the
5 following TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2012. As a result of
6 Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured
7 by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed to
8 Plaintiff suffering with Chronic Kidney Disease. Plaintiff required and incurred and will continue to
9 require and incur expenses in connection with medical treatment as a result of these injuries. Plaintiff
10 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life
11 as a result of her injuries, and other injuries and damages to be proven at trial.

12 36. Plaintiff Debra A. Railey is and was at all relevant times a citizen of the State of
13 Louisiana and domiciled in New Orleans, Louisiana. Plaintiff Debra A. Railey purchased and ingested
14 the following TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2011. As a result
15 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
16 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
17 to Plaintiff suffering weakening of the bones, which resulted in a diagnosis of osteopenia with an
18 increased risk for bone fractures. Plaintiff required and incurred and will continue to require and incur
19 expenses in connection with medical treatment as a result of these injuries. Plaintiff Debra A. Railey
20 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life
21 as a result of her injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries
22 and damages to be proven at trial.

23 37. Plaintiff Derryl Lee Johnson is and was at all relevant times a citizen of the State of
24 Louisiana and domiciled in Lake Charles, Louisiana. Plaintiff Derryl Lee Johnson purchased and
25 ingested the following TDF Drugs for an FDA-approved use of the drugs: Atripla and Truvada
26 beginning in 2006. As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs,
27 Plaintiff ingested and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs
28 caused Plaintiff to suffer and damage to his kidneys, which resulted in a diagnosis of acute kidney

1 failure. Plaintiff required and incurred and will continue to require and incur expenses in connection
2 with medical treatment as a result of these injuries, including seven days of hospitalization for kidney
3 treatments. Plaintiff Derryl Lee Johnson has endured and will continue to endure pain, suffering,
4 mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered lost earnings and/or
5 a loss of earning capacity, and other injuries and damages to be proven at trial.

6 38. Plaintiff Detric Laster is and was at all relevant times a citizen of the State of Georgia
7 and domiciled in Augusta, Georgia. Plaintiff Detric Laster purchased and ingested the following TDF
8 Drug for an FDA-approved use of the drug: Atripla beginning in 2006. As a result of Gilead's wrongful
9 conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured by the foregoing
10 TDF Drug. Plaintiff's ingestion of the TDF Drug caused or contributed to Plaintiff suffering severe
11 kidney dysfunction and extensive damage to his kidneys, which resulted in kidney failure requiring
12 daily dialysis treatments. Plaintiff's kidney failure and related dialysis treatments have caused Plaintiff
13 extreme fatigue, pain and suffering. Plaintiff's condition is so debilitating that he can no longer
14 participate in activities he once enjoyed, including coaching football and playing softball with his
15 daughter. Plaintiff's condition has also affected his career and forced him to change departments.
16 Plaintiff required and incurred and will continue to require and incur expenses in connection with
17 medical treatment as a result of these injuries. Plaintiff has endured and will continue to endure pain,
18 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered lost
19 earnings and/or a loss of earning capacity, and other injuries and damages to be proven at trial.

20 39. Plaintiff Donnie Ray Thiel is and was at all relevant times a citizen of the State of
21 Louisiana and domiciled in Marrero, Louisiana. Plaintiff Donnie Ray Thiel purchased and ingested the
22 following TDF Drugs for an FDA-approved use of the drugs: Viread and Truvada beginning in 2001.
23 As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs, Plaintiff ingested
24 and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs caused and/or
25 contributed to Plaintiff suffering damage to his kidneys, which resulted in a diagnosis of Stage 2
26 Chronic Kidney Disease. Plaintiff required and incurred and will continue to require and incur
27 expenses in connection with medical treatment as a result of these injuries. Plaintiff Donnie Ray Thiel
28 has endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life

1 as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries
2 and damages to be proven at trial.

3 40. Plaintiff Elainder Craft is and was at all relevant times a citizen of the State of Louisiana
4 and domiciled in Harvey, Louisiana. Plaintiff Elainder Craft purchased and ingested the following
5 TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2012. As a result of Gilead's
6 wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured by the
7 foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed to Plaintiff
8 suffering damage to her kidneys. Plaintiff required and incurred and will continue to require and incur
9 expenses in connection with medical treatment as a result of these injuries. Plaintiff has endured and
10 will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of her
11 injuries, and has suffered other injuries and damages to be proven at trial.

12 41. Plaintiff Elijah J. Shaw is and was at all relevant times a citizen of the State of Louisiana
13 and domiciled in New Orleans, Louisiana. Plaintiff Elijah J. Shaw purchased and ingested the
14 following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2010. As a result of
15 Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured
16 by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed to
17 Plaintiff suffering bone density loss, which resulted in a diagnosis of osteoporosis. Plaintiff's condition
18 is so debilitating that he can no longer participate in activities he once enjoyed, including exercising.
19 Plaintiff required and incurred and will continue to require and incur expenses in connection with
20 medical treatment as a result of these injuries. Plaintiff has endured and will continue to endure pain,
21 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, and has suffered
22 other injuries and damages to be proven at trial.

23 42. Plaintiff Gary Berthiaume is and was at all relevant times a citizen of the State of
24 Tennessee and domiciled in Knoxville, Tennessee. Plaintiff Gary Berthiaume purchased and ingested
25 the following TDF Drug for an FDA-approved use of the drug: Viread beginning in 2001. As a result
26 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
27 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
28 to Plaintiff suffering bone density loss and kidney dysfunction, which resulted in diagnoses of

1 osteoporosis and acute kidney failure. Plaintiff's osteoporosis has caused or contributed to fractures to
2 Plaintiff's neck, foot and collarbone. Plaintiff's condition is so painful and debilitating that he can no
3 longer participate in activities he once enjoyed, such as jogging, walking, exercising, and other
4 activities that require movement and physical exertion. Plaintiff's activities and quality of life are
5 diminished based on his constant worry regarding the future condition of his kidneys and bones due to
6 the injuries caused and/or contributed to by Gilead's defective TDF Drug. Plaintiff required and
7 incurred and will continue to require and incur expenses in connection with medical treatment as a
8 result of these injuries. Plaintiff Gary Berthiaume has endured and will continue to endure pain,
9 suffering, mental anguish, and loss of enjoyment of life as a result of his injuries, has suffered lost
10 earnings and/or a loss of earning capacity, and other injuries and damages to be proven at trial.

11 43. Plaintiff Ima J. Morris is and was at all relevant times a citizen of the State of Tennessee
12 and domiciled in Covington, Tennessee. Plaintiff Ima J. Morris purchased and ingested the following
13 TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2004. As a result of Gilead's
14 wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured by the
15 foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed to Plaintiff
16 suffering kidney dysfunction and damage to her kidneys, which resulted in a diagnosis of Stage 3
17 Chronic Kidney Disease. Due to Plaintiff's injuries, Plaintiff Ima J. Morris can no longer participate
18 in activities she once enjoyed, including walking long distances, performing household chores and
19 other activities that require movement and physical exertion. Plaintiff required and incurred and will
20 continue to require and incur expenses in connection with medical treatment as a result of these
21 injuries. Plaintiff Ima J. Morris has endured and will continue to endure pain, suffering, mental
22 anguish, and loss of enjoyment of life as a result of her injuries, has suffered lost earnings and/or a loss
23 of earning capacity, and other injuries and damages to be proven at trial.

24 44. Plaintiff Jacquelyne R. Beasley is and was at all relevant times a citizen of the State of
25 Tennessee and domiciled in Nashville, Tennessee. Plaintiff Jacquelyne R. Beasley purchased and
26 ingested the following TDF Drugs for an FDA-approved use of the drugs: Stribild and Truvada
27 beginning in 2012. As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs,
28 Plaintiff ingested and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs

1 caused and/or contributed to Plaintiff suffering bone density loss, which resulted in a diagnosis of
2 osteoporosis. Plaintiff's condition is so debilitating that she can no longer participate in activities she
3 once enjoyed, including walking without a wheelchair and dancing. Plaintiff required and incurred and
4 will continue to require and incur expenses in connection with medical treatment as a result of these
5 injuries. Plaintiff has endured and will continue to endure pain, suffering, mental anguish, and loss of
6 enjoyment of life as a result of her injuries, and has suffered other injuries and damages to be proven
7 at trial.

8 45. Plaintiff Johnel James is and was at all relevant times a citizen of the State of Louisiana
9 and domiciled in New Orleans, Louisiana. Plaintiff Johnel James purchased and ingested the following
10 TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2011. As a result of Gilead's
11 wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was injured by the
12 foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed to Plaintiff
13 suffering damage to his kidneys, which resulted in a diagnosis of kidney disease. Plaintiff required and
14 incurred and will continue to require and incur expenses in connection with medical treatment as a
15 result of these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental
16 anguish, and loss of enjoyment of life as a result of his injuries, and has suffered other injuries and
17 damages to be proven at trial.

18 46. Plaintiff Joycelyn D. Hart is and was at all relevant times a citizen of the State of
19 Louisiana and domiciled in Westwego, Louisiana. Plaintiff Joycelyn D. Hart purchased and ingested
20 the following TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2008. As a result
21 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
22 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or contributed
23 to Plaintiff suffering bone demineralization, which resulted in a diagnosis of low bone density.
24 Plaintiff's activities and quality of life are diminished based on her fear of breaking a bone or injuring
25 herself due to her condition, and therefore, Plaintiff refrains from engaging in many of life's activities,
26 including household chores, running, and caring for her grandchildren. Plaintiff required and incurred
27 and will continue to require and incur expenses in connection with medical treatment as a result of
28

1 these injuries. Plaintiff has endured and will continue to endure pain, suffering, mental anguish, and
2 loss of enjoyment of life as a result of her injuries, and other injuries and damages to be proven at trial.

3 47. Plaintiff Kent O’Conner Powell is and was at all relevant times a citizen of the State of
4 Louisiana and domiciled in Columbia, Louisiana. Plaintiff Kent O’Conner Powell purchased and
5 ingested the following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2004.
6 As a result of Gilead’s wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested
7 and was injured by the foregoing TDF Drug. Plaintiff’s ingestion of the TDF Drug caused Plaintiff to
8 suffer damage to his kidneys, which resulted in a diagnosis of Chronic Kidney Disease. Plaintiff’s
9 condition is so painful and limiting that he can no longer participate in activities he once enjoyed,
10 including working out, gardening, house cleaning, driving long distances and other activities that
11 require movement and physical exertion. Plaintiff Kent O’Conner Powell must endure swollen ankles,
12 feet and hands due to the injuries caused by Gilead’s defective TDF Drug and has extreme difficulty
13 with fatigue, loss of sleep and pain in his side, legs and lower back. Plaintiff required and incurred and
14 will continue to require and incur expenses in connection with medical treatment as a result of these
15 injuries. Plaintiff has endured and will continue to endure pain, suffering, mental anguish, and loss of
16 enjoyment of life as a result of his injuries, has suffered lost earnings and/or a loss of earning capacity,
17 and other injuries and damages to be proven at trial.

18 48. Plaintiff Maria E. Valdes Frizzle is and was at all relevant times a citizen of the
19 Commonwealth of Kentucky and domiciled in Louisville, Kentucky. Plaintiff Maria E. Valdes Frizzle
20 purchased and ingested the following TDF Drugs for an FDA-approved use of the drugs: Truvada,
21 Atripla, Complera, and Stribild beginning in 2005. As a result of Gilead’s wrongful conduct with
22 respect to the defective TDF Drugs, Plaintiff ingested and was injured by the foregoing TDF Drugs.
23 Plaintiff’s ingestion of the TDF Drugs caused and/or contributed to Plaintiff suffering bone density
24 loss, which resulted in a diagnosis of osteoporosis with an increased risk for bone fractures and a
25 fractured hip. Plaintiff’s condition is so painful and limiting that she can no longer participate in
26 activities she once enjoyed, including walking without her walker, walking or standing for extended
27 periods of time, housework and other activities that require movement and physical exertion. Plaintiff
28 refrains from engaging in many of life’s activities and is unable to live an active lifestyle to due to the

1 injuries caused and/or contributed to by Gilead's defective TDF Drugs. Plaintiff required and incurred
2 and will continue to require and incur expenses in connection with medical treatment as a result of
3 these injuries, including hospitalization and physical therapy. Plaintiff Maria E. Valdes Frizzle has
4 endured and will continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a
5 result of her injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and
6 damages to be proven at trial.

7 49. Plaintiff Rachel Woods Shannon is and was at all relevant times a citizen of the State
8 of Tennessee and domiciled in Nashville, Tennessee. Plaintiff Rachel Woods Shannon purchased and
9 ingested the following TDF Drugs for an FDA-approved use of the drugs: Viread beginning in 2002,
10 Atripla beginning in 2010, Stribild beginning in 2012, and Truvada beginning in 2016. As a result of
11 Gilead's wrongful conduct with respect to the defective TDF Drugs, Plaintiff ingested and was injured
12 by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs caused and/or contributed to
13 Plaintiff suffering bone demineralization, which resulted in a diagnosis of weakening of the bones and
14 bilateral foot fractures at the young age of thirty-one. Plaintiff Rachel Woods Shannon must often
15 choose being cautious in her daily activities due to the injuries caused and/or contributed to by Gilead's
16 defective TDF Drugs, and has difficulty with pain and mobility. Plaintiff's injuries have also had a
17 negative impact on her career in that her injuries have caused Plaintiff to retire. Plaintiff required and
18 incurred and will continue to require and incur expenses in connection with medical treatment as a
19 result of these injuries, including surgery and physical therapy. Plaintiff has endured and will continue
20 to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of her injuries, has
21 suffered lost earnings and/or a loss of earning capacity, and other injuries and damages to be proven
22 at trial.

23 50. Plaintiff Robert William Lynch is and was at all relevant times a citizen of the State of
24 Tennessee and domiciled in Clinton, Tennessee. Plaintiff Robert William Lynch purchased and
25 ingested the following TDF Drug for an FDA-approved use of the drug: Truvada beginning in 2006.
26 As a result of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested
27 and was injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or
28 contributed to Plaintiff suffering bone demineralization, which resulted in a diagnosis of osteoporosis.

1 Plaintiff's activities and quality of life are diminished based on his fear of breaking a bone or injuring
2 himself due to his condition, and therefore, Plaintiff refrains from engaging in many of life's activities.
3 Plaintiff Robert William Lynch required and incurred and will continue to require and incur expenses
4 in connection with medical treatment as a result of these injuries. Plaintiff has endured and will
5 continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of his
6 injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and damages to
7 be proven at trial.

8 51. Plaintiff Shannia Dee Stewart is and was at all relevant times a citizen of the State of
9 Tennessee and domiciled in Friendsville, Tennessee. Plaintiff Shannia Dee Stewart purchased and
10 ingested the following TDF Drug for an FDA-approved use of the drug: Atripla beginning in 2011. As
11 a result of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and
12 was injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused and/or
13 contributed to Plaintiff suffering bone demineralization, which resulted in a diagnosis of osteoporosis
14 at the young age of twenty-eight. Plaintiff's osteoporosis and related deterioration caused or
15 contributed to fractures to Plaintiff's elbow, ankle and jaw. Plaintiff's activities and quality of life are
16 diminished based on her fear of breaking a bone or injuring herself due to her condition, and therefore,
17 Plaintiff refrains from engaging in many of life's activities. Plaintiff Shannia Dee Stewart required and
18 incurred and will continue to require and incur expenses in connection with medical treatment as a
19 result of these injuries, including surgery and physical therapy. Plaintiff has endured and will continue
20 to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of her injuries, has
21 suffered lost earnings and/or a loss of earning capacity, and other injuries and damages to be proven
22 at trial.

23 52. Plaintiff Stacey Yvette Walker is and was at all relevant times a citizen of the State of
24 Georgia and domiciled in Forest Park, Georgia. Plaintiff Stacey Yvette Walker purchased and ingested
25 the following TDF Drug for an FDA-approved use of the drug: Viread beginning in 2001. As a result
26 of Gilead's wrongful conduct with respect to the defective TDF Drug, Plaintiff ingested and was
27 injured by the foregoing TDF Drug. Plaintiff's ingestion of the TDF Drug caused Plaintiff to suffer
28 severe kidney dysfunction and extensive damage to her kidneys, which resulted in a diagnosis of end

1 stage renal disease requiring dialysis treatments. Plaintiff's activities and quality of life are diminished
2 based on her concern about her kidney health and an inability to travel due to her condition. Plaintiff
3 required and incurred and will continue to require and incur expenses in connection with medical
4 treatment as a result of these injuries, including dialysis treatments. Plaintiff has endured and will
5 continue to endure pain, suffering, mental anguish, and loss of enjoyment of life as a result of her
6 injuries, has suffered lost earnings and/or a loss of earning capacity, and other injuries and damages to
7 be proven at trial.

8 53. Plaintiff Wanda Y. Lucas is and was at all relevant times a citizen of the State of
9 Louisiana and domiciled in Chalmette, Louisiana. Plaintiff Wanda Y. Lucas purchased and ingested
10 the following TDF Drugs for an FDA-approved use of the drugs: Atripla, Truvada and Complera
11 beginning in 2008. As a result of Gilead's wrongful conduct with respect to the defective TDF Drugs,
12 Plaintiff ingested and was injured by the foregoing TDF Drugs. Plaintiff's ingestion of the TDF Drugs
13 caused and/or contributed to Plaintiff suffering bone density loss and kidney dysfunction, which
14 resulted in diagnoses of osteoporosis and Stage 2 Chronic Kidney Disease. Plaintiff's condition is so
15 painful and debilitating that she can no longer participate in activities she once enjoyed, such as sexual
16 relations with her husband without pain, walking, exercising, and other activities that require
17 movement and physical exertion. Plaintiff's activities and quality of life are diminished based on her
18 constant worry regarding the future condition of her kidneys and bones. Plaintiff required and incurred
19 and will continue to require and incur expenses in connection with medical treatment as a result of
20 these injuries. Plaintiff Wanda Y. Lucas has endured and will continue to endure pain, suffering,
21 mental anguish, and loss of enjoyment of life as a result of her injuries, has suffered lost earnings
22 and/or a loss of earning capacity, and other injuries and damages to be proven at trial.

23 54. Defendant Gilead Sciences, Inc. is a Delaware corporation with its principle place of
24 business at 333 Lakeside Drive, Foster City, California. Gilead is a biopharmaceutical company that
25 develops, manufactures, markets, and sells prescription medicine, including, but not limited to, Viread,
26 Truvada, Atripla, Complera, Stribild, Genvoya, Odefsey, and Descovy. Gilead reported revenue of
27 \$26.1 billion dollars in 2017 and has operations worldwide.

1 **V. FACTUAL ALLEGATIONS**

2 55. Gilead’s “Company Overview” states: “With each new discovery and investigational
3 new drug candidate, we seek to improve the care of patients living with life-threatening diseases around
4 the world.”³ It would more accurately state: We seek to improve the care of patients living with life-
5 threatening diseases *only if and when it suits the company’s financial needs*.

6 **A. Background**

7 **1. Laws and regulations governing the approval and labeling of prescription drugs.**

8 56. The Federal Food, Drug, and Cosmetic Act (“FDCA” or the “Act”) requires
9 manufacturers that develop a new drug product to file a New Drug Application (“NDA”) in order to
10 obtain approval from the Food and Drug Administration (“FDA”) before selling the drug in interstate
11 commerce. 21 U.S.C. § 355.

12 57. The NDA must include, among other things, data regarding the safety and effectiveness
13 of the drug, information on any patents that purportedly cover the drug or a method of using the drug,
14 and the labeling proposed to be used for the drug. 21 U.S.C. § 355(b).

15 58. Manufacturers with an approved NDA must review all adverse drug experience
16 information obtained by or otherwise received by them from any source, including but not limited to
17 postmarketing experience, reports in the scientific literature, and unpublished scientific papers. 21
18 C.F.R. § 314.80(b).

19 59. After FDA approval, manufacturers may only promote drugs in a manner consistent
20 with the contents of the drug’s FDA-approved label. 21 C.F.R. § 202.1. The FDA’s Division of Drug
21 Marketing, Advertising, and Communications monitors manufacturers’ promotional activities and
22 enforces the FDCA and its implementing regulations to ensure compliance.

23 60. Under what is known as the Changes Being Effected (“CBE”) regulation, a
24 manufacturer with an approved NDA can make certain changes to its label without prior FDA approval
25 by simply sending the FDA a “supplemental submission.” 21 C.F.R. § 314.70(c)(6)(iii).

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³ See, e.g., Gilead Sciences Company Overview, available at <http://www.gilead.com/~media/Files/pdfs/other/US%20Corporate%20Overview%20%20111014.pdf>.

1 61. Changes to the labeling a manufacturer can make pursuant to CBE without prior FDA
2 approval include those to “add or strengthen a contraindication, warning, precaution, or adverse
3 reactions for which the evidence of causal association satisfies the standard for inclusion in the labeling
4 under § 201.57(c) of this chapter” and “to add or strengthen an instruction about dosage and
5 administration that is intended to increase the safe use of the drug product.” 21 C.F.R.
6 § 314.70(c)(6)(iii)(A) and (C).

7 62. A manufacturer must revise its label “to include a warning about a clinically significant
8 hazard as soon as there is reasonable evidence of a causal association with a drug; a causal relationship
9 need not have been definitively established.” 21 C.F.R. § 201.57(c)(6).

10 63. The warnings section of the label “must identify any laboratory tests helpful in
11 following the patient’s response or in identifying possible adverse reactions. If appropriate,
12 information must be provided on such factors as the range of normal and abnormal values expected in
13 the particular situation and the recommended frequency with which tests should be performed before,
14 during, and after therapy.” *Id.* § 201.57(c)(6)(iii). According to an FDA Guidance for Industry on the
15 warnings and precautions section of the labeling, “[i]nformation about the frequency of testing and
16 expected ranges of normal and abnormal values should also be provided if available.”⁴

17 64. Adverse reactions must be added to the label where there “is some basis to believe there
18 is a causal relationship between the drug and the occurrence of the adverse event.” *Id.* § 201.57(c)(7).

19 65. An August 22, 2008 amendment to these regulations provides that a CBE supplement
20 to amend the labeling for an approved product must reflect “newly acquired information.” 73 Fed.
21 Reg. 49609. “Newly acquired information” is not limited to new data but also includes “new analysis
22 of previously submitted data.” “[I]f a sponsor submits adverse event information to FDA, and then
23 later conducts a new analysis of data showing risks of a different type or of greater severity or
24 frequency than did reports previously submitted to FDA, the sponsor meets the requirement for ‘newly
25 acquired information.’” *Id.* at 49607.

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28 ⁴ <https://www.fda.gov/downloads/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/UCM075096.pdf>.

1 66. Under the 1984 Hatch-Waxman Amendments to the Act, Congress sought to expedite
2 the entry of less expensive generic versions of brand name drugs by simplifying the generic approval
3 process. A generic manufacturer seeking to sell a generic version of a brand name drug may file an
4 Abbreviated New Drug Application (“ANDA”), which relies on the brand manufacturer’s safety and
5 efficacy data. The ANDA filer must demonstrate that its proposed generic product is therapeutically
6 equivalent to the brand name drug, meaning that it: (a) contains the same active ingredient(s), dosage
7 form, route of administration, and strength as the brand name drug; and (b) is bioequivalent to the
8 brand drug (i.e., the drugs exhibit the same rate and extent of absorption).

9 67. As a counter-balance to the abbreviated process for the approval of generic drugs,
10 Hatch-Waxman may grant brand manufacturers a period of market exclusivity upon approval of the
11 NDA. For example, Hatch-Waxman grants a five-year period of exclusivity (regardless of any patent
12 protection) to products containing chemical entities not previously approved by the FDA. Under this
13 five-year exclusivity, the FDA cannot even accept an ANDA to make a generic version of the drug for
14 four or five years from NDA approval (depending upon whether the generic asserted that the brand’s
15 patents were invalid or not infringed).

16 68. Hatch-Waxman also streamlined the process for brand manufacturers to attempt to
17 enforce their patents against potential infringement by generic manufacturers. If an ANDA contains a
18 certification that the patents the brand has listed in its NDA are invalid or will not be infringed by the
19 ANDA generic product (a “Paragraph IV certification”), the brand manufacturer can automatically
20 delay FDA approval of the generic drug by suing the generic manufacturer for patent infringement. If
21 the brand manufacturer brings a patent infringement action against the generic filer within 45 days of
22 receiving notification of the Paragraph IV certification, the FDA may not grant final approval to the
23 ANDA until the earlier of (a) the passage of two and a half years, or (b) the issuance of a court decision
24 that the patent is invalid or not infringed by the generic manufacturer’s ANDA. 21 U.S.C.
25 § 355(j)(5)(B)(iii).

26 69. Generic drugs that are therapeutically equivalent to the brand name drug may be
27 automatically substituted for the brand at the pharmacy counter. Due to state automatic substitution
28 laws that permit or require generic substitution, once a generic version of a brand-name drug enters

1 the market, the generic quickly captures the vast majority of the brand’s sales, often obtaining 80% or
2 more of unit sales within the first six months. On average, generics capture 90% of brand unit sales
3 within the first year of generic entry.

4 **2. Tenofovir and Gilead’s TDF- and TAF- containing drug products indicated for**
5 **use in treating HIV.**

6 70. Tenofovir (chemical name, 9-(2-Phosphonomethoxypropyl)adenine (“PMPA”)) is a
7 type of medicine called a nucleotide analog reverse transcriptase and HBV polymerase inhibitor
8 (“NRTI”).

9 71. In order for HIV to infect a healthy human cell, the virus must convert its ribonucleic
10 acid (“RNA”) based genome into a strand of complementary deoxyribonucleic acid (“DNA”). This
11 process of converting the virus’s RNA into DNA is reverse transcription, and is performed by an
12 enzyme named reverse transcriptase. Reverse transcription occurs inside the human cell that the virus
13 is infecting.

14 72. NRTIs prevent the reverse transcriptase from converting its RNA into DNA, preventing
15 the infection of the cell and spread of HIV. In order for NRTIs to stop HIV from infecting a cell, the
16 drug must be absorbed into the cell and “activated” by the cell’s biological machinery. The “activated”
17 form of tenofovir is known as tenofovir-diphosphate (“TFV-DP”).

18 73. When used to treat HIV infection, tenofovir must be administered in combination with
19 other anti-HIV drugs, a practice known as “combination antiretroviral therapy” or “cART.” By using
20 a combination of different classes of medications, physicians can customize treatment based on factors
21 including how much virus is in the patient’s blood, the particular strain of the virus, and disease
22 symptoms. The aim of cART is to reduce the viral load—i.e., the amount of virus per unit of blood or
23 plasma, of patients to levels where commercial viral load tests cannot detect the presence of the virus
24 (generally a concentration of lower than 50 HIV-1 RNA copies per mL of plasma). A cART treatment
25 regimen can incorporate multiple standalone pills or a single pill coformulated with all drugs necessary
26 for the regimen.

27 74. Gilead did not discover tenofovir. Tenofovir was discovered in the mid-1980s by the
28 collaborative research efforts of scientists in Prague and Belgium. Although the anti-HIV properties

1 of tenofovir were promising, it had a significant downside. When tenofovir is administered by mouth,
2 very little of it is absorbed into the body.

3 75. Because an intravenous formulation had little sales potential, Gilead developed a
4 prodrug form of tenofovir that can be taken orally. Prodrugs are pharmacologically inactive
5 compounds that can be more efficiently absorbed into the bloodstream and then converted into the
6 active form of the drug within the body.

7 76. One prodrug of tenofovir is tenofovir disoproxil (chemical name,
8 bis(isopropylloxycarbonyloxymethyl)-PMPA or bis-POC PMPA). The fumaric salt of tenofovir
9 disoproxil is tenofovir disoproxil fumarate, commonly known as TDF.

10 77. While TDF is able to be taken by mouth, the proportion of tenofovir that enters the cells
11 is relatively low. In order to have the desired therapeutic effect, a high dose of TDF must be
12 administered. The standard dose of TDF for HIV treatment and prevention in adults is relatively
13 large—300 mg taken once a day. A general principle of toxicology is that the “dose makes the
14 poison”—i.e., larger doses are generally associated with higher rates of toxicity and adverse events.
15 Tenovofir is no different.

16 78. Gilead has received FDA approval for five TDF-based drugs for the treatment of HIV.

17 79. On October 26, 2001, the FDA approved Gilead’s NDA 21356 for Viread (300 mg
18 TDF) tablets for use in combination with other antiretroviral agents for the treatment of HIV-1
19 infection. Gilead submitted limited clinical data supporting approval of the drug. Gilead had not
20 completed Phase III clinical studies. Gilead excluded from its clinical trials people who had serious
21 preexisting kidney dysfunction. And Gilead only studied Viread in treatment-experienced patients
22 (those who had previously been treated for HIV). In 2008, the FDA approved an additional Viread
23 indication for the treatment of Chronic Hepatitis B.

24 80. On August 2, 2004, the FDA approved Gilead’s NDA 21752 for Truvada tablets, which
25 is a combination product containing 300 mg TDF (i.e., Viread) and 200 mg emtricitabine, for use in
26 combination with other antiretroviral agents for the treatment of HIV-1 infection in adults. Neither of
27 the active ingredients in Truvada was new. The FDA approved the Truvada application based primarily
28 on data showing the fixed-dose combination drug was bioequivalent to its separate components. On

1 July 16, 2012, the FDA approved an additional indication for the use of Truvada in combination with
2 safer sex practices for pre-exposure prophylaxis (PrEP) to reduce the risk of sexually acquired HIV-1
3 in adults at high risk.

4 81. On July 12, 2006, the FDA approved Gilead's NDA 21937 for Atripla tablets, which is
5 a combination product containing 300 mg TDF, 200 mg emtricitabine, and 600 mg efavirenz, for use
6 alone as a complete regimen or in combination with other retroviral agents for the treatment of HIV-1
7 infection in adults. Gilead submitted no clinical data in support of NDA 21937. None of the active
8 ingredients in Atripla were new. Approval was based on a demonstration of bioequivalence between
9 the individual components and the fixed-dose combination.

10 82. On August 10, 2011, the FDA approved Gilead's NDA 202123 for Complera tablets,
11 which is a fixed dose combination product containing 300 mg TDF, 200 mg emtricitabine, and 25 mg
12 rilpivirine, for use as a complete regimen for the treatment of HIV-1 infection in treatment-naïve adults
13 (i.e., adults who had not been previously treated for HIV). None of the active ingredients in Complera
14 were new. Gilead submitted no new clinical safety or efficacy trials in connection with NDA 20123.
15 Approval was based on the results of bioequivalence studies comparing the combination product to
16 the individual component drugs. In addition, the primary focus of the FDA's safety and medical review
17 of the Complera NDA was on rilpivirine, since that drug was the most recently approved component
18 of the fixed dose combination Complera tablet.

19 83. On August 27, 2012, the FDA approved Gilead's NDA 203100 for Stribild, which is a
20 fixed dose combination product containing 300 mg TDF, 200 mg emtricitabine, 150 mg elvitegravir,
21 and 150 mg cobicistat, for use as a complete regimen for the treatment of HIV-1 infection in treatment-
22 naïve adults. Although elvitegravir and cobicistat had not been previously approved by the FDA, the
23 FDA gave Gilead's Stribild NDA a 10-month standard review because there were already multiple
24 regimens available for treatment naïve patients including one pill, once-a-day regimens.

25 84. Before the FDA approved Viread in 2001, Gilead had discovered another prodrug
26 version of tenofovir, which it originally called GS-7340 and which is now known as tenofovir
27 alafenamide fumarate ("TAF"). TDF and TAF are two prodrug versions of the same parent drug,
28

1 tenofovir, though TAF requires a dose more than ten times smaller than TDF to achieve the same
2 therapeutic effect.

3 85. TAF differs from TDF in its penetration into target cells. Unlike TDF, which is
4 converted into the parent drug tenofovir in the gastrointestinal tract, liver, and blood, TAF is not
5 converted into tenofovir until it has been absorbed by the cell. This allows TAF to be more efficiently
6 absorbed by “target cells”—i.e., cells that HIV infects or “targets”—compared to TDF. This more
7 efficient absorption allows TAF to achieve far greater intracellular concentrations of the activated drug
8 (tenofovir-diphosphate) in target cells than even a dramatically larger dose of TDF. This enhanced
9 efficiency in absorption leads to plasma concentrations of tenofovir that are 90% lower than TDF,
10 while still maintaining intracellular concentrations of activated drug in target cells that is the same or
11 higher than TDF. The lowered plasma concentrations of tenofovir found with TAF result in reduced
12 toxicity compared to TDF, making TAF safer to use than TDF.

13 86. On November 5, 2015, the FDA approved Gilead’s first TAF-based design—NDA
14 207561 for Genvoya tablets, a fixed dose combination product which contains 10 mg TAF, 200 mg
15 emtricitabine, 150 mg elvitegravir, and 150 mg cobicistat. Genvoya is indicated for the treatment of
16 HIV-1 infection in adults and pediatric patients 12 years of age or older who have no antiretroviral
17 treatment history or to replace the current antiretroviral regimen in those who are virologically
18 suppressed (HIV-1 RNA less than 50 copies per mL) on a stable antiretroviral regimen for at least six
19 months with no history of treatment failure and no known substitutions associated with resistance to
20 the individual components of Genvoya. The TDF-based counterpart to Genvoya is Stribild. Genvoya
21 is identical to Stribild except for the substitution of TAF for TDF.

22 87. On March 1, 2016, the FDA approved Gilead’s NDA 208351 for Odefsey tablets, which
23 is a combination product containing 25 mg TAF, 200 mg emtricitabine, and 25 mg rilpivirine, for use
24 as a complete regimen for the treatment of HIV-1 infection in patients 12 years of age and older as
25 initial therapy in those with no antiretroviral treatment history with HIV-1 RNA less than or equal to
26 100,000 copies per mL; or to replace a stable antiretroviral regimen in those who are virologically-
27 suppressed (HIV-1 RNA less than 50 copies per mL of blood or plasma) for at least six months with
28 no history of treatment failure and no known substitutions associated with resistance to the individual

1 components of Odefsey. The TDF-based counterpart to Odefsey is Complera. Odefsey is identical to
2 Complera except for the substitution of TAF for TDF.

3 88. On April 4, 2016, the FDA approved Gilead’s NDA 208215 for Descovy tablets, which
4 is a fixed dose combination product containing 25 mg TAF and 200 mg emtricitabine, for use in
5 combination with other antiretroviral agents, for treatment of HIV-1 infection in adults and pediatric
6 patients 12 years of age or older. The TDF-based counterpart to Descovy is Truvada. Descovy is
7 identical to Truvada except for the substitution of TAF for TDF.

8 89. Upon information and belief, Gilead has not sought FDA approval of a standalone TAF
9 drug product for the treatment of HIV. Viread, therefore, has no TAF-based counterpart for the
10 treatment of HIV infection. Although the FDA approved Gilead’s NDA 208464 for Vemlidy (300 mg
11 TAF) tablets on November 10, 2016, Gilead only sought approval to market Vemlidy for the treatment
12 of Hepatitis B infection in adults with compensated liver disease and thus cannot be marketed for the
13 treatment of HIV.

14 **B. Gilead knew before Viread was approved that TDF posed a significant safety risk.**

15 90. Before Gilead’s first TDF product, Viread, received FDA approval in 2001, Gilead
16 knew that two of its other antiviral drugs that are structurally similar to tenofovir caused significant
17 kidney damage.

18 91. Tenofovir is a member of a class of molecules known as “acyclic nucleoside
19 phosphonates.” Two of Gilead’s other antiviral drugs—cidofovir and adefovir⁵—are also acyclic
20 nucleoside phosphonates.

21 92. Cidofovir injection, marketed as Vistide, was Gilead’s first commercial product. When
22 the FDA approved Vistide in 1996, it carried a black box warning stating that renal impairment is the
23 drug’s major toxicity and renal failure resulting in dialysis or contributing to death have occurred with
24 as few as one or two doses of Vistide.

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28 ⁵ Like tenofovir, only a prodrug of adefovir—adefovir dipivoxil—can be effectively administered orally.

1 93. In December 1999, Gilead abandoned development of NRTI prodrug adefovir
2 dipovoxil for the treatment of HIV after it proved so toxic to patients' kidneys in the later stages of
3 Phase III clinical trials. In Gilead's clinical trial GS-408, 59% of patients demonstrated severe kidney
4 toxicity after 72 weeks. One patient in the trial died due to multiorgan failure subsequent to kidney
5 failure. Based on this experience, Gilead knew that adefovir dipivoxil was associated with delayed
6 nephrotoxicity—meaning that its toxic effects might not be felt for some time after continued use.
7 Gilead would later develop and market adefovir dipivoxil as Hepsera for treatment of hepatitis B virus
8 infection. Critically, Gilead recognized that if it reduced the dose of adefovir dipivoxil from 120 mg—
9 as used in trial GS-408 for the treatment of HIV—to 10 mg (the dose in Hepsera), an effective dose
10 for hepatitis B virus treatment, the risk of nephrotoxicity is dramatically reduced.

11 94. Tenofovir has a nearly identical structure to adefovir, varying only by the presence of
12 a methyl group (i.e., a carbon atom bound to three hydrogen atoms) in tenofovir, which replaces a
13 hydrogen atom in adefovir. As Gilead recognized in its 10-K for the year ending December 31, 2000,
14 due to its experiences with nephrotoxicity in Phase III clinical trials of adefovir dipovoxil, delayed
15 toxicity issues similar to those experienced with adefovir dipivoxil could arise with TDF.

16 95. Gilead also knew that while prodrugs allow the drug to be efficiently absorbed into the
17 bloodstream and then converted into an active form within the body, the conversion of the TDF
18 prodrug into free tenofovir outside the cell, and the presence of high levels of free tenofovir in the
19 blood, endangers the kidneys.

20 96. The primary purpose of the kidney is to filter out toxins and waste products from the
21 blood, as well as help maintain the delicate balance of water, salts and other compounds in a person's
22 blood. The functional unit of the kidney is the nephron, a microscopic structure that consists of two
23 primary components: a renal "corsipucle" and a renal "tubule." On average, each kidney contains
24 hundreds of thousands to millions of nephrons.

25 97. The renal corsipucle is the component of the nephron that directly filters the blood.
26 Blood flows through a network of capillaries (small blood vessels) known as the glomerulus. The walls
27 of these capillaries work as a filter, allowing certain compounds, as well as water, to pass through. The
28 fluid that is filtered through the capillary walls in the glomerulus, known as the filtrate, is collected by

1 a structure known as Bowman’s capsule. One of the ways kidney function is measured is by the rate
2 of blood that is filtered by the glomeruli. This is known as the glomerular filtration rate or “GFR.”⁶

3 98. In Bowman’s capsule, the filtrate is collected and drains into the other primary
4 component of the nephron, the tubule. Glomerular filtration is highly effective at removing many
5 toxins, but it also filters out many compounds, like water and electrolytes, that a person needs. In the
6 tubule, the cells lining the tubule put these crucial, non-toxic compounds back into the blood, as well
7 as filter out remaining toxins that glomerular filtration did not remove. After the filtrate exits the tubule,
8 it drains into the bladder. This processed filtrate is urine.

9 99. This system of filtering the blood is extremely important and delicate. TDF primarily
10 damages the nephron tubule, due to hyper-concentration of free tenofovir within the tubule cells of the
11 nephron, which results in cell death or dysfunction. If the tubule cells are dysfunctional or dead, they
12 are unable or less able to perform the vital function of filtering waste and/or toxins and reabsorbing
13 beneficial compounds. Tubular injury can occur without a decline in a patient’s glomerular filtration
14 rate. Physicians must monitor other markers of kidney function—those that assess tubule function
15 specifically, like serum phosphorus or urine glucose, to assess a patient’s true kidney health.

16 100. Because tenofovir is renally eliminated, through glomerular filtration and proximal
17 tubular secretion, patients are exposed to an increased concentration of tenofovir as the kidneys
18 become damaged. Because exposure to an increased concentration of tenofovir increases toxicity,
19 patients’ kidney function must be monitored to ensure that their kidneys remain healthy enough to
20 receive tenofovir.

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24 ⁶ GFR is not measured directly. Physicians typically estimate a patient’s GFR by testing for serum
25 creatinine or by calculating creatinine clearance. Creatinine is a waste product that is produced by the
26 breakdown of muscle tissue and created at a relatively constant rate by the body. The kidneys filter
27 creatinine from the blood into the urine, and reabsorb almost none of it. If the kidney is damaged, the
28 ability of the body to remove creatinine from the blood can be reduced, resulting in high levels of
creatinine in the blood. Serum creatinine is the amount of creatinine in the blood. Creatinine clearance
is the rate at which the kidneys clear creatinine from the blood and is measured using the amount of
creatinine present in urine over 24 hours. As renal function goes down, creatinine clearance also goes
down.

1 101. Since scientists first synthesized TDF, studies have consistently shown that it could
2 cause significant kidney and bone damage. For example, an animal study published in 1999 showed
3 that high doses of tenofovir were associated with significant bone toxicity in both simian
4 immunodeficiency virus (SIV, the non-human primate version of HIV) infected and uninfected rhesus
5 macaques, with a quarter of the treated animals experiencing significant bone toxicity.

6 102. Gilead's preclinical studies of TDF showed that it could be toxic to kidneys and bones.
7 Preclinical animal studies of TDF showed evidence of renal toxicity and that TDF exposure caused
8 bone toxicity in the form of softening of the bones (osteomalacia) and reduced bone mineral density.
9 Nephrotoxicity in animal models was related to dose as well as to duration of therapy.

10 103. Gilead also knew that the relatively high dose of TDF needed to achieve the desired
11 therapeutic effect created a greater risk of toxic effects, and that bone and kidney toxicities were even
12 more likely with the long-term use of TDF which was needed to combat a disease with no known cure.

13 **C. Gilead's knowledge of TDF toxicity grew as patients' kidneys and bones were**
14 **damaged by the TDF Drugs.**

15 104. As soon as Gilead began marketing Viread, patients started experiencing the
16 nephrotoxic effects of TDF.

17 105. In November 2001, less than one month after Viread entered the market, the first
18 published case of TDF-associated acute renal failure occurred. Thereafter, additional reports of TDF-
19 associated kidney damage, including but not limited to Fanconi syndrome, renal failure, renal tubular
20 dysfunction, and nephrogenic diabetes insipidus, began to appear in the medical literature. Many of
21 those adverse events occurred in patients without preexisting kidney dysfunction.

22 106. Gilead was also seeing renal adverse events in its postmarketing safety data. In fact, the
23 most common serious adverse events reported to Gilead were renal events, including renal failure,⁷
24 Fanconi syndrome,⁸ and serum creatinine increase.

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26 ⁷ When the kidney cannot filter the blood normally, a patient is usually diagnosed with "renal
failure."

27 ⁸ If damage to the tubule prevents the reabsorption of beneficial molecules from filtrate, the levels
28 of these beneficial compounds can become dangerously low in the blood. This is known as Fanconi
syndrome.

1 107. In the first two years Viread was on the market, 40% of Viread adverse events reports
2 received by Gilead were related to the renal/urinary system. This included 49 cases of increased
3 creatinine, 16 cases of hypophosphatemia,⁹ 42 cases of renal insufficiency, 51 cases of acute renal
4 failure, 6 cases of chronic renal failure, and 32 cases of Fanconi syndrome. These numbers are far less
5 than the true incidence of kidney damage experienced by Viread patients during this timeframe because
6 postmarketing adverse events are underreported.

7 108. Gilead had to update its Viread labeling at least four times to describe the kidney
8 damage patients experienced when taking TDF:

- 9 a. On December 2, 2002, Gilead added that patients had suffered renal
10 impairment, including increased creatinine, renal insufficiency, kidney failure,
and Fanconi syndrome, with Viread use;
- 11 b. On October 14, 2003, Gilead added more kidney disorders, including acute
12 renal failure, proximal tubulopathy,¹⁰ and acute tubular necrosis;¹¹
- 13 c. On May 12, 2005, Gilead added nephrogenic diabetes insipidus;¹² and
- 14 d. On March 8, 2006, Gilead added polyuria¹³ and nephritis¹⁴ to the list of renal
15 and urinary disorders that patients had experienced while on TDF.

16 As Gilead knew, injuries were not limited to patients with a history of renal dysfunction or other risk
17 factors.

18 109. Gilead's long-term clinical data also demonstrated that TDF was damaging patients'
19 bones. 48-week data showed greater decreases from baseline in bone mineral density at the lumbar
20 spine and hip in patients taking Viread compared to those receiving other HIV drugs. At 144 weeks,

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22 ⁹ Hypophosphatemia is a low level of phosphorus in the blood, which can indicate that the ability
of the nephron tubule to reabsorb phosphorus from the filtrate is damaged.

23 ¹⁰ Proximal tubulopathy refers to damage or dysfunction to the portion of the nephron tubule that
is closest to Bowman's capsule.

24 ¹¹ Acute tubular necrosis refers to the death of the cells that line the nephron tubule. This is
25 associated with loss of kidney function.

26 ¹² Nephrogenic diabetes insipidus refers to a condition characterized by the production of a large
amount of dilute urine as a result of kidney dysfunction. It is thought to be related to damage to the
27 nephron tubule.

28 ¹³ Polyuria refers to the excessive production of urine.

¹⁴ Nephritis refers to the inflammation of the kidneys.

1 there was a significantly greater decrease from baseline in bone mineral density at the lumbar spine in
2 patients taking Viread compared to those receiving other HIV drugs, as well as significant increases
3 in biochemical markers of bone turnover in patients taking Viread. And once Gilead began conducting
4 clinical trials with Viread in adolescent and pediatric patients, the effects of TDF on adolescent and
5 pediatric patients' bones were similar to the effects seen with adult patients.

6 110. After Gilead brought Truvada to market, the medical literature continued to identify
7 cases of TDF-associated kidney damage, including in patients without preexisting renal dysfunction
8 or co-administration with another nephrotoxic drug.

9 111. Several new studies presented at the February 2006 Conference on Retroviruses and
10 Opportunistic Infections ("CROI") highlighted the frequency of nephrotoxicity in TDF-treated
11 patients. In one study, CDC investigators analyzed longitudinal data from 11,362 HIV-infected
12 patients, all of whom had GFR > 90mL/min at baseline, and found that treatment with TDF was
13 significantly associated with mild and moderate renal insufficiency. In another, observational study of
14 497 patients initiating TDF treatment, 17.5% developed renal dysfunction. The most severe declines
15 in renal function were associated with TDF treatment as part of a boosted regimen.

16 112. In 2007, Gilead scientists published an article discussing the company's knowledge of
17 TDF safety issues over the first four years of TDF treatment. Gilead reported that 0.5% of patients
18 enrolled in a global expanded access program experienced a serious renal adverse event, including
19 acute and chronic renal failure and Fanconi syndrome. A "serious" adverse event meant one resulting
20 in hospitalization or prolongation of hospitalization, death, disability, or requiring medical intervention
21 to prevent permanent impairment. Gilead also reported that through April 2005 the most common
22 serious adverse events reported to Gilead's postmarketing safety database were renal events, including
23 renal failure, Fanconi syndrome, and serum creatinine increase.

24 113. Although this Gilead article demonstrates the company's clear and early knowledge of
25 serious TDF toxicity in a significant number of patients, it downplayed the incidence of TDF-
26 associated renal toxicity. In its Medical Review of the Stribild NDA in 2012, the FDA noted the
27 limitations of Gilead's data, including the short duration of treatment, the voluntary nature of adverse
28 event reporting in some countries, and the fact that Gilead only assessed serious adverse events, and

1 not renal events leading to drug discontinuation or non-serious renal adverse events. According to the
2 FDA, any of these factors may have led to an underestimation of the true incidence of renal events of
3 interest. The FDA similarly questioned Gilead’s data on the incidence of renal adverse events based
4 on its postmarketing safety database given the voluntary nature of reporting.

5 114. Moreover, even if Gilead’s data accurately captured the percentage of patients
6 experiencing serious renal adverse events (which it did not), it would still represent a very large number
7 of patients who experienced significant health problems due to TDF toxicity. For example, in late
8 2015, according to data from Symphony Health Solutions, nearly 500,000 people in the U.S. were
9 ingesting TDF daily. Using Gilead’s numbers, approximately 2,500 of those patients would likely
10 experience severe kidney damage. Now that TDF has been on the market for nearly two decades, many
11 thousands of patients have likely experienced severe TDF-induced kidney damage.

12 115. In May 2007, Gilead had to update its labeling to recognize that TDF-associated renal
13 damage also caused osteomalacia (softening of the bones) in patients. In November 2008, Gilead
14 modified the labeling to state that patients taking TDF had experienced osteomalacia due to proximal
15 renal tubulopathy as bone pain, and that it might contribute to fractures.

16 116. In August 2008, Gilead had to update its labeling to recognize finally that TDF caused
17 both “new onset” and “worsening” renal impairment—meaning, as Gilead knew years prior, that TDF
18 was injuring patients’ kidneys even though they had no preexisting renal dysfunction.

19 117. During 2009–2011, studies continued to show that TDF caused a significant loss of
20 renal function in HIV-infected patients.

21 118. Multiple articles described how the incidence of TDF-induced nephrotoxicity was
22 underreported because studies often excluded patients who were most likely to exhibit nephrotoxic
23 effects, including patients who combined TDF in a ritonavir-boosted regimen or with another
24 nephrotoxic drug, older patients or those with advanced HIV disease, or those with mild baseline renal
25 dysfunction. Notwithstanding selection bias that tended to hide TDF-associated kidney dysfunction,
26 the evidence was clear that TDF caused renal tubular dysfunction in a significant percentage of HIV-
27 infected patients.

1 119. In April 2012, researchers at the San Francisco Veterans' Administration Medical
2 Center and the University of California, San Francisco published their analysis of the medical records
3 of more than 10,000 HIV-positive veterans in the national VA healthcare system, which is the largest
4 provider of HIV care in the United States. The study authors found that for each year of tenofovir
5 exposure, risk of protein in urine—a marker of kidney damage—rose 34%, risk of rapid decline in
6 kidney function rose 11%, and risk of developing chronic kidney disease rose 33%. The risks remained
7 after the researchers controlled for other kidney disease risk factors such as age, race, diabetes,
8 hypertension, smoking, and HIV-related factors.

9 120. By the time it reviewed the Stribild NDA, the FDA stated that the safety profile of TDF
10 was, by that point, “well-characterized in multiple previous clinical trials and is notable for TDF-
11 associated renal toxicity related to proximal renal tubule dysfunction and bone toxicity related to loss
12 of bone mineral density and evidence of increased bone turnover.”¹⁵

13 121. With each passing year and each successive TDF product, Gilead learned even more
14 about TDF's toxicity. Despite this knowledge, Gilead repeatedly designed the TDF Drugs to contain
15 TDF as the tenofovir delivery mechanism rather than safer TAF.

16 **D. Before Gilead developed Stribild, it knew that renal adverse events were more likely**
17 **when patients took TDF as part of a boosted regimen.**

18 122. Before Gilead first started marketing Viread, it knew that patients' exposure to
19 tenofovir increases significantly when tenofovir is co-administered with a ritonavir-boosted protease
20 inhibitor: the maximum concentration of tenofovir increased 31%; the minimum concentration of
21 tenofovir increased 29%; and the area under the curve (the actual body exposure to the drug after dose
22 administration) increased 34%.

23 123. In the first few years TDF was on the market, many reported cases of tenofovir-related
24 renal damage involved patients taking TDF with a ritonavir-boosted protease inhibitor—leading
25 authors to conclude that the risk of TDF-associated renal toxicity increased for patients on a boosted
26 regimen. This is consistent with other patient populations at increased risk for renal toxicity, including

27 ¹⁵ FDA Center for Drug Evaluation and Research Summary Review for NDA 203100 at 10,
28 available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000SumR.pdf.

1 those with low body weight and those taking another nephrotoxic drug; each is associated with higher
2 levels of tenofovir exposure.

3 124. As Gilead recognized in the Precautions section of the July 1, 2004 Viread label:
4 “[h]igher tenofovir concentrations could potentiate Viread-associated adverse events, including renal
5 disorders.”¹⁶

6 125. Gilead further stated: “Atazanavir [another protease inhibitor] and lopinavir/ritonavir
7 have been shown to increase tenofovir concentrations. The mechanism of this interaction is unknown.
8 Patients receiving atazanavir and lopinavir/ritonavir and Viread should be closely monitored for
9 Viread-associated adverse events. Viread should be discontinued in patients who develop Viread-
10 associated adverse events.”¹⁷

11 126. Case study authors similarly called for careful monitoring of patients taking TDF in a
12 boosted regimen, given the frequency of renal damage in such patients.

13 127. A 2008 Journal of Infectious Diseases article reported that the odds of developing
14 significant renal function reduction were 3.7 times higher for patients receiving a regimen containing
15 tenofovir plus ritonavir-boosted protease inhibitor than for those receiving tenofovir plus
16 nonnucleoside reverse transcriptase inhibitor-based therapy, even after adjusting for viral load.

17 **E. Before Gilead developed each of the TDF Drugs, it knew that TAF was less toxic to**
18 **kidneys and bones than TDF.**

19 128. Before the FDA approved Viread, Gilead had already discovered a different design for
20 an orally available version of tenofovir that is more potent than TDF, meaning that it can be
21 administered at a significantly lower dose with fewer side effects than TDF.

22 129. Unlike TDF, TAF is not converted into tenofovir until it has been absorbed by the cell.
23 As a result, TAF is more efficiently absorbed by the cells HIV targets compared to TDF. This more
24 efficient absorption allows TAF to achieve far greater intracellular concentrations of the activated drug
25 (tenofovir-diphosphate) in target cells than even a dramatically larger dose of TDF, while achieving

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27 ¹⁶ Viread (tenofovir disoproxil fumarate) Tablets label at 17, available at
https://www.accessdata.fda.gov/drugsatfda_docs/label/2004/21356slr010_viread_lbl.pdf.

28 ¹⁷ *Id.*

1 plasma concentrations of tenofovir that are 90% lower than TDF. The lowered plasma concentrations
2 of tenofovir found with TAF result in reduced toxicity compared to TDF, making TAF safer to use
3 than TDF.

4 130. On July 21, 2000, Gilead filed a provisional patent application which described TAF
5 (then called GS-7340) as 2–3 times more potent than TDF while providing 10 times the intracellular
6 concentration of tenofovir than TDF. Gilead also demonstrated that dosing with TAF resulted in
7 dramatically higher concentrations of drug in all organs except the kidneys and the liver, compared
8 with TDF. This suggested that TAF is uniquely able to target cells that HIV infects, while not
9 concentrating in the kidney.

10 131. In a 2001 paper, Gilead scientists described the remarkable results achieved when
11 studying the metabolism of TAF in blood. The paper, “Metabolism of GS-7430, A Novel Phenyl
12 Monophosphoramidate Intracellular Prodrug of PMPA, In Blood,” compared the distribution of the
13 active drug tenofovir in blood cells and plasma after exposure to either GS-7430 or tenofovir disoproxil
14 (which was still in clinical development at the time of the study). What Gilead found was that one need
15 only *one thousandth of the dose* of GS-7340 compared to tenofovir to achieve the same level of
16 inhibition of HIV replication in vitro. Gilead also found that one need to use only one tenth the dose
17 of GS-7340 compared to TDF to reach the same levels of active tenofovir inside cells.

18 132. Gilead researchers presented the results of its GS-7340 study at a February 2002
19 Conference on Retroviruses. John Milligan, then Gilead’s Vice President of Corporate Development
20 and currently its President and Chief Executive Officer, said that Gilead’s goal with GS-7340 was to
21 deliver a more potent version of tenofovir that can be taken in lower doses, resulting in better antiviral
22 activity and fewer side effects. Milligan said that “there’s a great need to improve therapy for HIV
23 patients.”¹⁸

24 133. Gilead’s preclinical studies of TAF also indicated that TAF is less likely to accumulate
25 in renal proximal tubules than TDF, supporting the potential for an improved renal safety profile.

27 ¹⁸ Special Coverage: 9th Conference on Retroviruses – New drugs, new data hold promise for next
28 decade of HIV treatment, AIDS Alert, May 1, 2002.

1 134. Gilead’s 2001 10-K highlighted the benefits of GS-7340 over Viread: “Both GS 7340
2 and Viread are processed in the body to yield the same active chemical, tenofovir, within cells.
3 However, the chemical composition of GS 7340 may allow it to cross cell membranes more easily than
4 Viread, so that with GS 7340, tenofovir may be present at much higher levels within cells. As a result,
5 GS 7340 may have greater potency than Viread and may inhibit low-level HIV replication in cells that
6 are otherwise difficult to reach with reverse transcriptase inhibitors.”¹⁹

7 135. At the end of the first quarter of 2002, Gilead told investors that it had initiated Phase
8 I/II testing of GS-7340. In an earnings call, Gilead stated that it had initiated a dose escalation study
9 for GS-7340 through which Gilead intended to prove that GS-7340 was more potent than Viread,
10 meaning that it could be administered at a safer, lower dose.

11 136. In an October 28, 2003 earnings call, Gilead told analysts that data from the ongoing
12 Phase I/II study of GS-7340 “look[ed] promising.”²⁰

13 137. In December 2003, Mark Perry, then Gilead’s Executive Vice President of Operations,
14 told investors that Gilead was “excited” about GS-7340. Gilead expected GS-7340 to achieve “more
15 potency at lower doses and increase the therapeutic index for” tenofovir.²¹ The “therapeutic index” is
16 a comparison of the amount of a therapeutic agent that causes the therapeutic effect compared to the
17 amount that causes toxicity.

18 138. In January 2004, Gilead repeatedly referred to the positive results from clinical studies
19 of GS-7340 in calls with analysts and disclosures to the investment industry. On a January 29, 2004
20 earnings call, Gilead stated that, based on these positive results, it was designing a Phase II program
21 for GS-7340 to determine the safety and efficacy of the compound in treatment naïve patients and in
22 highly treatment experienced patients.

23
24
25 ¹⁹ Gilead Sciences, Inc. Form 10-K for the fiscal year ended December 31, 2001, at 13, available
at <https://www.sec.gov/Archives/edgar/data/882095/000091205702011690/a2073842z10-k.htm>.

26 ²⁰ Event Brief of Q3 2003 Gilead Sciences Earnings Conference Call – Final, FD (Fair Disclosure)
27 Wire, Oct. 28, 2003.

28 ²¹ Gilead Sciences at Harris Nesbitt Gerard Healthcare Conference 2003 – Final, FD (Fair
Disclosure) Wire, Dec. 11, 2003.

1 139. At a May 2004 Deutsche Bank Securities Healthcare Conference, Gilead said that it
2 knew GS-7340 could be dosed at a fraction of the Viread dose and give a greater antiviral response.

3 140. However, on October 21, 2004, shortly after the FDA approved Truvada, Gilead
4 abruptly announced that it would abandon its GS-7340 design. It stated:

5
6 Earlier this year as a result of positive data from a small phase I/II
7 study of GS 7340, we began designing a phase II program to determine
8 the safety and efficacy of the compound in treatment-naive patients
9 and in highly treatment experienced patients. Since that time we have
10 witnessed the increasing use of Viread across all HIV patient
11 populations, and we have also received approval for and launched
12 Truvada.

13
14 Based on our internal business review and ongoing review of the
15 scientific data for GS 7340, we came to the conclusion that it would be
16 unlikely that GS 7340 would emerge as a product that could be highly
17 differentiated from Viread.²²

18 141. Prior to its October 2004 announcement, Gilead never indicated that there might be an
19 issue with differentiating GS-7340 from Viread or expressed any other negative view of the prospects
20 of GS-7340. To the contrary, Gilead repeatedly touted the positive results of preclinical and clinical
21 studies of GS-7340 and the benefits of GS-7340 over Viread.

22 142. Gilead's "internal business review" was the real driver of its decision to abandon a
23 design it knew to be safer than Viread.

24 143. In May 2005, despite Gilead's misrepresentation that GS-7340 was not worth pursuing,
25 Gilead scientists reported the favorable results they achieved with GS-7340, including its benefits over
26 Viread, in an issue of Antimicrobial Agents and Chemotherapy. Reuters Health News covered the
27 article:

28
29 After oral administration of GS 7340 to dogs, tenofovir concentrations
30 were 5- to 15-fold higher in lymph nodes than after tenofovir DF
31 administration, the researchers note. Except for kidney and liver, tissue
32 concentrations of tenofovir were generally higher after GS 7340 than
33 after tenofovir DF administration.

34 "The high concentrations of tenofovir observed in lymphatic tissues
35 after oral administration of GS 7340 are expected to result in increased

36
37
38 ²² <https://www.gilead.com/news/press-releases/2004/10/gilead-discontinues-development-of-gs-9005-and-gs-7340-company-continues-commitment-to-research-efforts-in-hiv>.

1 clinical potency relative to tenofovir DF and could have a profound
2 effect on the low-level virus replication that occurs in tissues with
suboptimal drug exposure during HAART,” the authors conclude.

3 “With GS 7340,” the researchers add, “it should be possible to reduce
4 the total dose of tenofovir, thereby minimizing systemic exposure,
while at the same time increasing antiviral activity.”²³

5 144. Moreover, even though Gilead purportedly abandoned TAF, Gilead filed seven
6 applications for patents on TAF between 2004 and 2005.

7 145. Despite recognizing the safety benefits of TAF, Gilead kept its GS-7340 design on the
8 shelf for years—knowingly exposing patients taking its TDF-containing drug products to greater risks
9 of kidney and bone toxicity.

10 146. It was not until approximately October 2010—*six years* after Gilead shelved its safer
11 tenofovir prodrug and after Gilead designed combination products Truvada and Atripla to contain TDF
12 rather than safer TAF—that Gilead renewed development of the safer TAF design.

13 147. Once Gilead renewed development of its TAF design, it again touted the benefits of
14 TAF over TDF—as if it had never falsely claimed that TAF could not be “highly differentiated” from
15 TDF.

16 148. Despite having discovered the benefits of TAF before 2001, Gilead repeatedly
17 misrepresented TAF as “new.” The benefits of TAF that Gilead described in 2010 and beyond were
18 known to Gilead years earlier. And the clinical results Gilead achieved with TAF would have been
19 achieved years earlier but for Gilead’s decision to slow-walk and withhold the safer TAF design purely
20 for financial gain.

21 149. In an October 19, 2010 earnings call, Gilead’s Chief Scientific Officer Norbert
22 Bischofberger explained to investors how GS-7340’s safety profile was superior to Viread, particularly
23 with respect to kidney and bone toxicity:

24
25 7340 is a prodrug that actually delivers more active antivirally active
26 components into the compartment in the body where it’s really needed
which means lymphocytes mostly. What that means is you can take a
lower dose, and actually our clinical study would indicate 1/6th to

27 ²³ Novel tenofovir prodrug preferentially targets lymphatic tissue, Reuters Health Medical News,
28 June 1, 2005.

1 1/10th the Viread dose and you would actually get higher efficacy with
2 less exposure. So we're looking at this to be used in sub population
3 where people have a concern with Viread, and the one with renal
4 impairment, elderly people that have reduced renal function, and the
other population will be adults that have preexisting or suspicion of
bone disease, osteoporosis, and that's where we are initially going to
position the compound.²⁴

5 150. Giving a statement at the Capital Markets Healthcare Conference on March 2, 2011,
6 John Milligan, then Gilead's President and Chief Operating Officer, told investors the real reason
7 Gilead previously refused to design its products to contain safer GS-7340—it did not want to hurt TDF
8 sales by stepping on its TDF marketing message:

9
10 One of the reasons why we were concerned about developing 7340
11 was we were trying to launch Truvada versus Epzicom²⁵ at that time.
12 And to have our own study suggesting that Viread wasn't the safest
13 thing on the market, which it certainly was at the time. ... It didn't
seem like the best. It seemed like we would have a mix[ed] message.
And in fact that Viread story is split out to be a fairly safe product over
the years. There are some concerns still on kidney toxicity and there
are some concerns about bone toxicity.²⁶

14 151. Milligan called GS-7340 a “kinder, gentler version of Viread.”²⁷

15 152. At the March 14, 2011 Roth Capital Partners Growth Stock Conference, Gilead stated
16 that the ability to dose GS-7340—the “kinder, gentler” version of Viread—lower than Viread was
17 important because GS-7340 is safer, particularly as patients take the medication for the long term.²⁸

18 153. At the NASDAQ OMS 26th Investor Program in June 2011, Gilead described GS-7340
19 as a “very exciting product” which was then in dosing studies to determine just how low GS-7340
20
21

22 ²⁴ Q3 2010 Gilead Sciences Earnings Conference Call – Final, FD (Fair Disclosure) Wire, Oct. 19,
23 2010.

24 ²⁵ Epzicom is a combination medication, containing abacavir and lamuvidine, indicated to treat
25 HIV sold by Gilead's competitor GlaxoSmithKline, now Viiv Healthcare, Ltd. The FDA approved
both Epzicom and Truvada in August 2004.

26 ²⁶ Gilead Sciences at RBC Capital Markets Healthcare Conference – Final, FD (Fair Disclosure)
Wire, Mar. 2, 2011.

27 ²⁷ *Id.*

28 ²⁸ Gilead Sciences at Roth Capital Partners OC Growth Stock Conference – Final, FD (Fair
Disclosure) Wire, Mar. 14, 2011.

1 could be dosed. Gilead explained the benefit of lower dosing to aging patients and those who have
2 been on the medication for a long time:

3
4 And we had recently this year had presented 14-day monotherapy
5 results from a study we had done at 50 and 100 mg of 7340 versus the
6 300 mg of Viread today. And what we have shown was viral load
7 reductions were greater in the lower doses of 7340 and the plasma
8 tenofovir levels were actually much reduced from what we see with
9 Viread.

7 We're currently now in a Phase Ib looking at even lower doses. We are
8 studying 8 mg, 25 and 40 mg of GS-7340. This is important because as
9 the age of the AIDS population continues to increase, as the median
10 age is now just about 50 years old, you get issues with aging such as
11 renal function and bone mineral density that can become bigger issues
12 for these patients and we think that it's a currently unmet medical need
13 to address those concerns of the aging population in HIV.²⁹

11 Yet, Gilead knew well before 2010–2011 that people with HIV were living longer lives. Since the
12 introduction of effective combination antiretroviral therapy in late 1995 and early 1996, many people
13 with HIV have lived a normal lifespan.

14 154. On January 24, 2012, Gilead announced that it had begun Phase II clinical trials of GS-
15 7340 and identified a dose that is ten times lower than Viread while providing greater antiviral efficacy.

16 155. On October 31, 2012, Gilead announced that a Phase II clinical trial evaluating TAF
17 met its primary objective. The study compared a once-daily single tablet regimen containing TAF 10
18 mg/elvitegravir 150 mg/cobicistat 150 mg/emtricitabine 200 mg with Stribild (TDF 300
19 mg/elvitegravir 150 mg/cobicistat 150 mg/emtricitabine 200 mg) among treatment-naïve adults.
20 Compared to Stribild, the TAF-containing regimen demonstrated better markers of bone and kidney
21 effects that were statistically significant. The study showed that TAF is effective at a fraction of the
22 dose of Viread and provides safety advantages.

23 156. In January 2013, Gilead began Phase III clinical development of TAF. Announcing the
24 beginning of Phase III development, then-CEO Martin mischaracterized TAF as “new.”³⁰

26 ²⁹ Gilead Sciences Inc. at NASDAQ OMS 26th Investor Program – Final, FD (Fair Disclosure)
27 Wire, June 21, 2011.

28 ³⁰ Gilead Sciences at JPMorgan Global Healthcare Conference – Final, FD (Fair Disclosure) Wire,
Jan. 7, 2013.

1 157. Gilead finally submitted an application to market its first TAF-containing product,
2 Genvoya, to the FDA on November 5, 2014 (though it could have done so years earlier had it not
3 shelved the safer design to make more money).

4 158. When the FDA approved Genvoya on November 5, 2015, John C. Martin, then
5 Chairman and CEO of Gilead, announced that “there is still a need for new treatment options that may
6 help improve the health of people as they grow older with the disease.”³¹ Martin misrepresented that
7 TAF was “new” and concealed that Gilead had known about this safer version of tenofovir for over a
8 decade but purposefully withheld it from the market solely to protect its monopoly profits and extend
9 Gilead’s ability to profit on TAF regimens for the next decade or more.

10 **F. Gilead withheld its safer TAF design to protect its TDF sales and extend profits on its**
11 **HIV franchise.**

12 159. Gilead first developed and sought FDA approval for its TDF line of products even
13 though it knew TAF was safer.

14 160. Then Gilead shelved its TAF design in 2004 because it did not want to hurt TDF sales
15 by admitting that TDF is unreasonably and unnecessarily unsafe.

16 161. Gilead continued to withhold its TAF design for the next decade. Gilead knew that by
17 withholding the safer TAF design, it could extend the longevity of its HIV drug franchise and make
18 billions two times over: first, with TDF medications until TDF patent expiration, which would begin
19 by no later than 2018, and second, with TAF medications until TAF patent expiration as late as 2032.

20 162. But Gilead also knew that timing was key. While it wanted to delay the TAF-designed
21 products to maximize profits on its TDF Drugs, it also knew that it had to get its TAF-based products
22 on the market sufficiently in advance of TDF patent expiration. Gilead knew that once doctors switched
23 their patients from TDF to TAF, doctors would be highly unlikely to switch their patients back to TDF-
24 based regimens once generic TDF became available. By converting TDF prescriptions to TAF
25 prescriptions (which cannot be automatically substituted at the pharmacy counter with a generic TDF
26 product), Gilead could save a substantial percentage of sales from going generic.

27 ³¹ US FDA approves Gilead’s Single Table Regimen Genvoya for Treatment of HIV-1 Infection,
28 Business Wire, Nov. 5, 2015.

1 163. Only once Gilead had realized billions in sales through most of the TDF patent life—
2 having built Viread sales up to \$1.1 billion and the TDF portfolio up to \$11 billion in sales in 2015—
3 did Gilead create TAF-based versions of its prior TDF Drugs and work to convert its TDF Drug sales
4 to TAF drug sales.

5 164. Once TAF entered the market, Gilead successfully convinced a large percentage of
6 doctors to switch from TDF-based to TAF-based regimens by highlighting TAF’s improved safety
7 profile with respect to bone and kidney toxicity—the very benefits that Gilead could have and should
8 have incorporated into its product design from the beginning but withheld from patients with each
9 successive TDF Drug for over a decade.

10 165. In addition, by delaying the filing of an NDA for its first TAF product, for which it
11 received five-year regulatory exclusivity, Gilead knew that it was also delaying the entry of any generic
12 manufacturer who could successfully challenge Gilead’s TAF patents as invalid or not infringed. Due
13 to its regulatory exclusivity, no generic manufacturer can even file an ANDA with a Paragraph IV
14 certification seeking to market a generic version of Genvoya until November 2019 and then, upon
15 Gilead’s suit against the generic, Gilead can automatically delay generic entry by up to an additional
16 30 months.

17 166. Gilead boasted about TAF’s potential to extend its HIV franchise, which has been the
18 core of its business.

19 167. Milligan told investment analysts in 2010 that the safer TAF-designed products could
20 replace the whole TDF franchise which would provide a “great deal of longevity. ...”³² Milligan
21 similarly told investors at a Deutsche Bank Securities Inc. Healthcare Conference in May 2011 that
22 TAF was a “new” drug that “could potentially bring quite a bit of longevity to the Gilead portfolio.”³³

23 168. As Milligan told analysts at a Goldman Sachs Global Healthcare Conference in June
24 2011, Gilead would be “offering a product called 7340, which we believe is a lower dose, better safety
25

26 ³² Gilead Sciences at 22nd Annual Piper Jaffray Healthcare Conference – Final, FD (Fair
27 Disclosure) Wire, Nov. 30, 2010.

28 ³³ Gilead Sciences Inc. at Deutsche Bank Securities Inc. Health Care Conference – Final, FD (Fair
Disclosure) Wire, May 3, 2011.

1 profile, more potent, differentiated drug relative to Viread. And so, our ability to develop and get that
2 onto the market prior to [TDF] patent expiration will be key to us, to maintain the longevity.”³⁴

3 169. Gilead withheld its safer TAF design until it suited Gilead’s bottom line at the expense
4 of patients’ health.

5 **G. Gilead knowingly designed its TDF drugs to be unreasonably dangerous and unsafe to**
6 **patients’ kidneys and bones.**

7 170. Despite knowing that TDF causes kidney and bone damage and that TAF is safer for
8 patients’ kidneys and bones, Gilead designed the TDF Drugs to contain TDF rather than safer TAF as
9 the orally available version of tenofovir.

10 171. In addition to withholding the safer TAF design of Stribild, Gilead made Stribild even
11 more dangerous to patients when it formulated the drug to include 300 mg TDF with cobicistat.

12 172. Stribild is a fixed dose combination containing 300 mg TDF, emtricitabine, elvitegravir,
13 and cobicistat. Elvitegravir is an integrase strand transfer inhibitor (INSTI). Cobicistat has no
14 antiretroviral effect; it is a pharmacoenhancer that increases the plasma concentrations of elvitegravir.
15 Regimens that include a pharmacoenhancer like cobicistat are called “boosted” regimens.

16 173. Gilead’s early development of elvitegravir used ritonavir as the boosting agent. Gilead
17 knew before Viread entered the market in 2001 that coadministration of TDF with ritonavir-boosted
18 lopinavir significantly increased tenofovir concentrations. By 2004, the Viread label warned doctors
19 to carefully monitor patients taking both TDF and ritonavir/lopinavir. And scientific literature
20 published years before Gilead developed Stribild indicated that renal toxicity associated with TDF was
21 more frequent in patients receiving TDF in combination with boosted protease inhibitors.

22 174. Although Gilead ultimately replaced ritonavir with cobicistat as the boosting agent in
23 Stribild, the two boosters are structurally similar. Gilead learned during development of Stribild that
24 tenofovir levels in patients receiving Stribild (TDF with cobicistat) were similar to the tenofovir levels
25 experienced in patients who took TDF in combination with a ritonavir-boosted protease inhibitor.
26 Gilead knew that tenofovir levels are 25–35% higher when combining TDF in a boosted regimen.

27 _____
28 ³⁴ Gilead Sciences Inc. at Goldman Sachs Global Healthcare Conference – Final, FD (Fair Disclosure) Wire, June 7, 2011.

1 175. Despite knowing that combining TDF with cobicistat would significantly increase
2 tenofovir levels in patients' blood, Gilead did not reduce the dose of TDF when it formulated Stribild.
3 Gilead's Stribild clinical trials showed an increased rate of serious renal adverse events that led to
4 treatment discontinuation. Stribild is even more toxic to patients' kidneys and bones than unboosted
5 TDF.

6 176. When Gilead formulated its first TAF-based drug, Genvoya—which was Stribild with
7 TAF in place of TDF—Gilead reduced the dose of TAF to account for the fact that cobicistat increases
8 tenofovir concentrations. A Phase I TAF dosing trial showed that TAF 25 mg was the optimal dose to
9 achieve activity similar to a 300 mg dose of TDF. When formulating Genvoya, however, Gilead further
10 reduced the TAF dose to 10 mg because, when given with cobicistat, TAF 10 mg achieves exposure
11 similar to TAF 25 mg when given without cobicistat.

12 177. Gilead knew to reduce the dose of TAF to 10 mg when given with cobicistat before
13 Gilead sought FDA approval for Stribild. Pursuant to Gilead's Phase I study GS-US-311-0101,
14 conducted between June 6, 2011 and August 31, 2011, Gilead determined that co-administration of
15 TAF with cobicistat significantly increased the body's exposure to TAF and active tenofovir. It found
16 that the body's drug exposure across time (known as the "area under the curve" in pharmacokinetic
17 parlance) increased 2.7-fold with respect to TAF and 3.3-fold with respect to tenofovir when given
18 with cobicistat. Gilead addressed this drug interaction by reducing the dose of TAF from 25 mg to 10
19 mg in the Genvoya tablet. When Gilead began its study GS-US-292-0103 on October 5, 2011, it used
20 a TAF dose of 10 mg in the Genvoya combination because "the TAF dose is 10 mg when combined
21 with COBI in the [fixed dose combination] versus 25 mg when not combined with COBI."³⁵

22 178. Critically, Gilead reduced the TAF dose when formulating Genvoya even though
23 patients' plasma exposure to tenofovir when taking TAF is already significantly less than their
24 tenofovir exposure when taking TDF due to TAF's enhanced entry and absorption into target cells.
25
26

27 ³⁵ FDA Center for Drug Evaluation and Research, Genvoya NDA 207561 Clinical Pharmacology
28 and Biopharmaceutics Review(s) at 32, available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2015/207561Orig1s000ClinPharmR.pdf.

1 179. Moreover, in July 2011, months before Gilead submitted its Stribild NDA to the FDA,
2 Gilead sought FDA approval of reduced doses of TDF (Viread) in 150 mg, 200 mg, and 250 mg
3 strengths for the treatment of HIV-1 infection in pediatric patients ages 2-12. That same month, Gilead
4 also sought approval of Viread 40 mg oral powder for the treatment of HIV-1 infection in pediatric
5 patients 2 years and older.³⁶ The FDA approved the lower dosage strength TDF tablets and oral powder
6 in early January 2012—over six months before the FDA approved the Stribild NDA. There was no
7 reason Gilead could not have similarly reduced the dose of TDF in Stribild—when it knew that failing
8 to reduce the dose would increase the drug’s toxicity.

9 180. As a direct result of Gilead’s decision not to use a safer design, Stribild proved to be
10 toxic to patients’ kidneys and bones.

11 181. In the clinical trials of Stribild over 48 weeks, eight patients in the Stribild group
12 compared to one in the comparator groups discontinued the drug study due to renal adverse events,
13 including kidney failure and Fanconi Syndrome. Four of these patients developed laboratory findings
14 consistent with proximal renal tubular dysfunction. The laboratory findings in these four subjects
15 improved but did not completely resolve upon discontinuation of Stribild. The signature toxicity of the
16 Stribild group was proximal renal tubular dysfunction.

17 182. The FDA’s Medical Review described the notable adverse events that led to study
18 discontinuation more frequently in the Stribild group as a “constellation of renal [Adverse Events] (e.g.
19 renal failure, Fanconi syndrome, and increased blood creatinine).”³⁷

20 183. According to the FDA, the “most important safety risks of Stribild use are associated
21 with two key toxicities: renal adverse events (particularly proximal renal tubular dysfunction) and bone
22 toxicity. Both of these events have previously been associated with use of TDF”³⁸

24 ³⁶ In the EU, Gilead recommends that adults with creatinine clearance below 50 mL/min take
25 Viread oral powder to reduce their doses of TDF.

26 ³⁷ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Medical Review at 9,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000MedR.pdf.

27 ³⁸ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Cross Discipline Team
28 Member Review at 17, available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000CrossR.pdf.

1 184. The FDA noted that “published literature suggests that the renal toxicity associated with
2 TDF may be more frequent in patients receiving TDF in combination with PIs, including ritonavir,”³⁹
3 and the “review team remains concerned that COBI may exacerbate the known renal toxicity
4 associated with TDF.”⁴⁰ In its Summary Review of the Stribild NDA, the FDA concluded: “it appears
5 that the combination of COBI with TDF may have more renal toxicity than TDF alone as highlighted
6 in the clinical reviews and the renal consult.”⁴¹ The FDA expressed concern that the data reviewed for
7 the Stribild NDA represented an increased hazard signal even compared to regimens containing TDF
8 combined with another boosting agent.

9 185. Due to Stribild’s renal toxicity, Stribild use is restricted in patients with impaired renal
10 function. Stribild’s label states that doctors should not initiate Stribild in patients with estimated
11 creatinine clearance below 70 mL per minute, and Stribild should be discontinued if estimated
12 creatinine clearance declines below 50 mL per minute as dose interval adjustment cannot be achieved.
13 Moreover, in the EU—though not in the U.S. —Gilead warns doctors that Stribild should not be
14 initiated in patients with creatinine clearance below 90 mL per minute unless, after review of all
15 available treatment options, it is considered that Stribild is the preferred treatment for the individual
16 patient.

17 186. Gilead’s post-approval Stribild data continued to show renal adverse effects. In the
18 clinical trials of Stribild over 96 weeks, two additional Stribild patients discontinued the study due to
19 a renal adverse reaction. In the clinical trials of Stribild over 144 weeks, three additional Stribild
20 patients discontinued the study due to a renal adverse reaction. In addition, one patient who received
21 ritonavir-boosted atazanavir plus Truvada (i.e., a boosted TDF regimen) in the comparator group
22 developed laboratory findings consistent with proximal renal tubular dysfunction leading to drug
23 discontinuation after week 96.

26 ³⁹ *Id.* at 18.

27 ⁴⁰ *Id.*

28 ⁴¹ FDA Center for Drug Evaluation and Research Stribild NDA 203100 Summary Review at 16,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2012/203100Orig1s000SumR.pdf.

1 **H. Gilead obtained FDA approval for its TAF-based products by relying on studies**
2 **demonstrating TAF’s superiority over TDF.**

3 187. In seeking FDA approval of its first TAF-based antiviral drug product, Genvoya, Gilead
4 told the FDA that TAF has better entry and concentration in HIV-target cells than TDF, thereby
5 allowing the administration of smaller doses and reducing systemic tenofovir exposure, renal toxicity
6 and bone effects, without sacrificing efficacy.

7 188. Gilead established during Phase I clinical development of TAF that doses as low as 8
8 to 25 mg of TAF had antiviral activity comparable to the approved dose of TDF 300 mg. Gilead
9 selected the 25 mg TAF dose as the optimal dose for Phase 2 and 3 studies based on its antiviral
10 activity. Gilead included TAF 10 mg in Genvoya because it provides similar exposures to TAF 25 mg
11 when coadministered with cobicistat.

12 189. Gilead supported the safety and efficacy of Genvoya with two clinical trials that
13 compared Genvoya to its TDF-containing counterpart, Stribild. In those studies, a 10 mg oral dose of
14 TAF in Genvoya resulted in greater than 90% lower concentrations of active tenofovir in plasma as
15 compared to a 300 mg oral dose of TDF in Stribild. Due to these lower plasma concentrations, Gilead
16 expected that the kidney and bone toxicities associated with TDF would occur at a lower rate with
17 TAF. And, as expected, the trials showed that rates of biomarkers for tenofovir-induced renal and bone
18 toxicities were less with Genvoya than Stribild.

19 190. In seeking FDA approval of Genvoya in 2014, Gilead relied on TAF data obtained by
20 Gilead more than a decade earlier—before the company abruptly shelved its TAF design in pursuit of
21 more money. Gilead submitted in its Genvoya NDA data from: (a) early clinical development showing
22 that TAF provided greater intracellular distribution of tenofovir yielding lower plasma tenofovir levels
23 than TDF; (b) preclinical studies that indicated TAF is less likely to accumulate in renal proximal
24 tubules, supporting the potential for an improved renal safety profile; and (c) Phase I dosing studies
25 supporting doses of TAF far lower than the standard 300 mg dose of TDF.

26 191. Reviewing these studies, the FDA stated that: “Based on the design of the pivotal
27 clinical trials, safety can be directly compared between TAF (Genvoya) and TDF (as Stribild) in
28

1 subjects initiating treatment.”⁴² According to the FDA, the studies showed that “the rates of signature
2 TFV [tenofovir] toxicities related to bone mineral density and renal laboratory parameters were lower
3 [than TDF], likely due to the fact that the TAF prodrug yields lower plasma concentrations of TFV.”⁴³

4 192. As a result of its improved renal safety profile over TDF, Gilead’s TAF-containing
5 products are better tolerated by patients with renal impairment.

6 193. For example, Genvoya requires no dosage adjustment for patients with creatinine
7 clearance greater than or equal to 30 mL per minute, whereas its TDF-containing counterpart Stribild
8 is not recommended for patients with creatinine clearance below 70 mL per minute and Stribild should
9 be discontinued if creatinine clearance falls below 50 mL per minute as dose interval adjustment cannot
10 be achieved. Due to its superior safety profile, Genvoya has an expanded indication for renally
11 impaired individuals with creatinine clearance greater than or equal to 30 mL per minute.

12 194. As a result of its improved bone toxicity safety profile over TDF, the labels for Gilead’s
13 TAF-containing products no longer include bone effects in the Warnings and Precautions sections of
14 those labels.

15 195. The FDA agreed that bone effects need only be displayed in the Adverse Events section
16 of TAF drug labeling because “[w]ith respect to bone toxicity, TAF appears to have substantially less
17 of an adverse effect on bone mineral density (BMD) than TDF.”⁴⁴

18 196. Gilead removed bone toxicity from the Warnings and Precautions sections of the
19 Genvoya label in December 2016 and from the Odefsey and Descovy labels in 2017. Bone toxicity
20 remains in the Warnings and Precautions sections of the labels of Gilead’s TDF Drugs to this day.

21 **I. Gilead markets TAF as superior to TDF.**

22 197. Gilead’s TAF-based product websites, including the Genvoya site, market the TAF-
23 based drugs as superior to Gilead’s TDF-containing products with respect to kidney health. Gilead
24

25 ⁴² FDA Center for Drug Evaluation and Research Genvoya NDA 207561 Summary Review at 10,
26 available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2015/207561Orig1s000SumR.pdf.

27 ⁴³ *Id.* at 15.

28 ⁴⁴ FDA Center for Drug Evaluation and Research Vemlidy NDA 208464 Summary Review at 5,
available at https://www.accessdata.fda.gov/drugsatfda_docs/nda/2016/208464Orig1s000SumR.pdf.

1 recognizes that: “Kidneys play a key role in keeping you healthy, working around the clock to remove
2 waste from your blood. That’s why it’s so important to take care of them, especially if you have HIV-
3 1.”⁴⁵ Gilead states that the TAF-based products have “less impact on kidney lab tests” than other
4 approved HIV-1 treatments, including Stribild, Atripla, and Truvada. The website also highlights that
5 unlike its TDF products, the TAF-based products are “FDA-approved for people with mild-to-
6 moderate kidney problems and can be used in some people with lowered kidney function without
7 changing the dose.”⁴⁶

8 198. Gilead’s TAF-based product websites, including the Genvoya site, market the TAF-
9 based drugs as superior to Gilead’s TDF-containing products with respect to bone health. Gilead
10 recognizes that: “Because HIV-1 medicines may impact your bones, it’s important to protect your bone
11 health. If you’re under 30 years of age, you’re still developing bone mass. If you’re over 30, your
12 bones have fully developed and it’s important to try to maintain them.”⁴⁷ The site touts clinical studies
13 which demonstrate that the TAF-containing products “had less impact on hip and lower spine bone
14 mineral density than the other approved HIV-1 treatments,” including Stribild, Atripla, and Truvada.⁴⁸

15 199. Gilead also touts TAF as safer than TDF to scientists, clinical investigators, and doctors
16 attending the annual Conference on Retroviruses and Opportunistic Infections (“CROI”).

17 200. In 2015, Gilead scientists presented to CROI attendees data evaluating the safety and
18 efficacy of Genvoya in patients with mild to moderate renal impairment. Gilead stated that “TDF has
19 been associated with clinically significant renal and bone toxicity,” and “[r]elative to TDF 300 mg,
20 TAF at an equivalent dose of 25 mg has 90% lower circulating plasma TFV, while maintaining high
21 antiviral activity.”⁴⁹ This first study of a single-tablet antiviral regimen without dose adjustment in
22 patients with mild to moderate renal impairment demonstrated the efficacy and renal and bone safety
23 of Genvoya in this patient population.

25 ⁴⁵ See <https://www.genvoya.com/hiv-kidney-bone-health>.

26 ⁴⁶ *Id.*

27 ⁴⁷ *Id.*

28 ⁴⁸ *Id.*

⁴⁹ <http://www.croiconference.org/sites/default/files/posters-2015/795.pdf>.

1 201. In 2016, Gilead scientists presented to CROI attendees data evaluating the renal safety
2 of TAF in patients with a high risk of kidney disease. Gilead stated that TDF “has been associated with
3 an increased risk of [chronic kidney disease]” and “[d]ue to a 91% lower plasma tenofovir level,
4 tenofovir alafenamide (TAF) relative to TDF has demonstrated a significantly better renal safety
5 profile and no discontinuations due to renal adverse events through 2 years in 2 randomized, double-
6 blind studies ... comparing TAF to TDF”⁵⁰ With respect to high risk renal patients, Gilead
7 concluded that “[a]ntiretroviral-naïve adults with both high and low risk for [chronic kidney disease]
8 treated with TAF had more favorable renal outcomes compared to those treated with TDF.”⁵¹

9 202. Gilead also presented at the 2016 CROI data demonstrating that TAF is safer to kidneys
10 than TDF in the longer-term. Showing data through 96 weeks, Gilead concluded that “[c]linically
11 significant renal events were less frequent in patients receiving” TAF vs. TDF and these “data provide
12 further support for the improved renal safety profile of TAF compared with TDF.”⁵²

13 203. In 2017, Gilead scientists presented to CROI attendees data showing that switching
14 patients with low bone mineral density from a TDF-based to a TAF-based regimen results in increased
15 BMD and a reversion from osteoporosis, leading Gilead to conclude that “[s]witching from TDF to
16 TAF may be an important treatment strategy to increase bone mineral density in those at the highest
17 fracture risk.”⁵³

18 204. Also in 2017, Gilead scientists presented to CROI attendees 144-week data establishing
19 the superiority of TAF over TDF with respect to efficacy as well as kidney and bone safety. At week
20 144, TAF: was “superior to [TDF] on virologic efficacy,” had “significantly less impact than [TDF]
21 on renal biomarkers,” and had “significantly less impact than [TDF] on BMD.”⁵⁴

25 ⁵⁰ <http://www.croiconference.org/sites/default/files/posters-2016/681.pdf>.

26 ⁵¹ *Id.*

27 ⁵² <http://www.croiconference.org/sites/default/files/posters-2016/682.pdf>.

28 ⁵³ http://www.croiconference.org/sites/default/files/posters-2017/683_Brown.pdf.

⁵⁴ http://www.croiconference.org/sites/default/files/posters-2017/453_Arribas.pdf.

1 205. In 2018, Gilead scientists presented to CROI attendees 96-week data that showed that
2 switching to a TAF-based regimen resulted in “significant increases in bone mineral density at hip and
3 spine” and “improved biomarkers of renal tubular function.”⁵⁵

4 206. Gilead’s sales force has used data showing the superior safety profile of TAF over TDF
5 to convince doctors to switch patients from TDF-based to TAF-based products.

6 207. Gilead President and COO Milligan told analysts during a November 10, 2015 Credit
7 Suisse Healthcare Conference that he expected Gilead’s sales representatives to be successful in
8 switching the market from TDF to Genvoya based on favorable data showing the benefits of TAF over
9 TDF. Milligan viewed switching patients from Stribild to Genvoya as “the most likely thing to happen
10 very commonly, because it’s very seamless for the patient. You’re not really changing much; you’re
11 just getting a better version of Stribild.”⁵⁶ Milligan also touted the benefit of switching Atripla patients,
12 who, at that point, had a decade of TDF toxicity buildup, to Genvoya, which, he said, gives patients
13 the benefits of TDF with a better safety profile.

14 208. In order to prevent or combat the cumulative buildup of kidney and bone toxicity
15 associated with TDF (which Gilead itself caused by withholding the safer TAF design), Gilead’s
16 message was: “if you’re a new patient, start with a TAF-based single-tablet regimen, because that’s
17 going to be highly efficacious and very safe and very tolerable for long-term usage. And if you’re on
18 a Viread-based regimen, it’s a great idea to convert, switch, upgrade to a TAF-based regimen as soon
19 as possible.”⁵⁷

20 209. According to Milligan, Genvoya was the most successful launch ever for an HIV
21 therapy. After six months on the market, Genvoya was the most prescribed regimen for treatment-
22 naïve and switch patients.

25 ⁵⁵ http://www.croiconference.org/sites/default/files/posters-2018/1430_Mills_504.pdf.

26 ⁵⁶ Gilead Sciences Inc. at Credit Suisse Healthcare Conference – Final, FD (Fair Disclosure) Wire,
27 Nov. 10, 2015.

28 ⁵⁷ Gilead Sciences Inc. at Piper Jaffray Healthcare Conference – Final, FD (Fair Disclosure) Wire,
Dec. 1, 2015.

1 210. Gilead’s conversion strategy continued with FDA approval of Gilead’s subsequent
2 TAF-based products. As Milligan stated in March 2016, the marketplace was moving to TAF because
3 patients need the safest possible medication:

4 [A]s I look at TAF right now there’s a very strong medical rationale
5 for TAF versus Viread. And so what we’re seeing in the marketplace
6 with the launch of Genvoya and then with the recent approval of
7 Odefsey is the desire to move patients from a TDF containing regimen
8 to a TAF containing regimen ... it’s very interesting that the field
9 wants to move to the safest medication, I think should move to the
safest medication because it’s a great opportunity for patients to stay
on care for another 10 to 20 years which is really where we’re at with
most of these patients. They’re going to need decades more care and so
you need the gentlest, safest option for patients....⁵⁸

10 211. Gilead’s 2017 Annual Report attributes strong growth in its HIV business to
11 “widespread physician acceptance and uptake” of the TAF-based regimens.⁵⁹

12 212. In January 2018, Milligan stated that “physicians and patients prefer TAF dramatically
13 over our TDF-containing backbones,” noting that its TAF-based products had achieved more than 56%
14 of the market share of its TDF-containing regimen.⁶⁰ TAF-based products now make up at least 74%
15 of Gilead’s TDF- and TAF-based drug products for HIV treatment.

16 213. Gilead could have and should have incorporated the benefits of TAF, which doctors
17 and patients “prefer dramatically” over TDF, into its products years earlier.

18 214. Gilead funded a 2018 study, Baumgardner, J., *et al.*, “Modeling the impacts of
19 restrictive formularies on patients with HIV,” that highlights the damage Gilead did by withholding
20 TAF products from the market. The authors found that a restrictive drug formulary design,⁶¹ which
21 restricts access to TAF or TDF-sparing regimens (other antiviral drugs, abacavir, lamuvidine, and
22 doletegravir), forcing more people to use TDF-containing regimens, would cause 171,500 more

23 _____
24 ⁵⁸ Gilead Sciences Inc. at Barclays Global Healthcare Conference – Final, FD (Fair Disclosure_
Wire, Mar. 15, 2016.

25 ⁵⁹ Gilead Sciences 2017 Year in Review at 7, available at <https://www.gilead.com/-/media/files/pdfs/yir-2017-pdfs/final-year-in-review-426.pdf?la=en&hash=E86C6471302682C56A548CC42342AFC4>.

26
27 ⁶⁰ Gilead Sciences Inc. at JPMorgan Healthcare Conference – Final, FD (Fair Disclosure) Wire,
Jan. 8, 2018.

28 ⁶¹ A drug formulary is a list of an insurer’s covered drugs and is designed to save money.

1 cumulative bone and renal events and 16,500 more deaths by 2025 compared to an open formulary
2 design which permitted patients to start on TAF. Gilead itself prevented patients from taking TAF for
3 more than a decade—longer than the period covered by the 2018 study. Gilead likely caused even
4 more deaths and injuries as a result of its callous decision to withhold the safer TAF drugs.

5 **J. Gilead failed to adequately warn about the risks of TDF.**

6 215. In addition to withholding a safer TAF-based design despite knowing the risk its TDF
7 Drugs posed to patients’ kidneys and bones, Gilead failed to adequately warn physicians and patients
8 about the risks and safe use of TDF.

9 **1. Gilead failed to adequately warn doctors about the risks of TDF.**

10 216. Because tenofovir is primarily cleared out of the body by the kidneys, a patient
11 experiences even greater exposure to tenofovir as the kidneys become impaired—causing even greater
12 harm. As a result, early detection is key to preventing serious, potentially irreversible renal injury.
13 Frequent monitoring for TDF-induced toxicity is also critical because patients are typically
14 asymptomatic in the early stages. Gilead, however, downplayed the risks of TDF and the need to
15 carefully monitor all patients in order to inflate sales.

16 217. During the first years Viread was on the market, Gilead relied on Viread sales for a
17 significant portion of its operating income. For 2002, Viread’s first full year on the market, Viread
18 sales comprised 53% of Gilead’s total product sales. In 2003, Viread accounted for 68% of Gilead’s
19 total product sales.

20 218. Gilead stated in its 2002 10-K that its operations would suffer if Viread did not maintain
21 or increase its market acceptance. Gilead also stated that if additional safety issues were reported for
22 Viread, this could “significantly reduce or limit our sales and adversely affect our results of
23 operations.”⁶² Gilead made similar statements in its 2003 and 2004 10-K filings.

24 219. To make sure that safety issues did not depress or slow the growth of Viread sales,
25 which were crucial to Gilead’s operations, Gilead dramatically increased its sales force and marketing
26

27 _____
28 ⁶² Gilead Sciences, Inc. Form 10-K for the fiscal year ended Dec. 31, 2002 at 24 available at
<https://www.sec.gov/Archives/edgar/data/882095/000104746903008695/a2105292z10-k.htm>.

1 budget, and trained its sales representatives to deceptively represent Viread’s safety profile. At the
2 direction of Gilead’s senior management, Gilead representatives told doctors that Viread was a
3 “miracle drug,” “extremely safe,” and “extremely well-tolerated” with “no toxicities.” Gilead’s sales
4 representatives did not tell doctors the facts: that Viread posed significant risks to patients’ kidneys
5 and bones.

6 220. According to a 2009 shareholder lawsuit filed against Viread, Viread’s then-Chief
7 Executive Officer John C. Martin frequently referred to Viread as a “miracle drug” at sales force
8 meetings. According to a former employee, Gilead was trying to overcome the perception in the
9 medical community that Viread was like Gilead’s previous HIV drugs and would likely cause kidney
10 damage.

11 221. On March 14, 2002, FDA sent Gilead a Warning Letter admonishing Gilead for
12 engaging in promotional activities that contained false and misleading statements in violation of the
13 Federal Food, Drug and Cosmetic Act. The FDA stated that Gilead unlawfully minimized Viread’s
14 risks, including with respect to kidney toxicity, and overstated its efficacy.

15 222. Despite this warning, Gilead continued to unlawfully promote Viread by minimizing
16 its safety risks. During a June 2003 sales force training, Gilead instructed sales representatives to
17 respond to anticipated physician concerns about Viread’s nephrotoxicity by downplaying that many
18 patients taking Viread had experienced the adverse effects of kidney toxicity—some of them severe
19—including but not limited to renal failure, acute renal failure, Fanconi syndrome, proximal
20 tubulopathy, increased creatinine, and acute tubular necrosis. Gilead’s sales representatives omitted
21 this material information from their sales presentations in order to drive sales.

22 223. The FDA issued another Warning Letter to Viread on July 29, 2003, stating that
23 Gilead’s sales representatives had repeatedly omitted or minimized material facts regarding the safety
24 profile of Viread. Among other things, the FDA required Gilead to retrain its sales force to ensure that
25 Gilead’s promotional activities complied with the Federal Food, Drug and Cosmetic Act and
26 accompanying regulations. But Gilead had achieved its goal: rapidly increased Viread sales.

27 224. In subsequent years, Gilead continued to downplay the risks of TDF-induced toxicity
28 when promoting its TDF Drugs to doctors by withholding information about the frequency and severity

1 of adverse kidney and bone events; dismissing case reports of acute renal failure and other TDF-
2 associated adverse events as purportedly unavoidable side effects of tenofovir in an otherwise “safe”
3 drug; and failing to tell doctors to monitor patients for drug-induced toxicity using more sensitive
4 markers of kidney function.

5 225. In addition to omitting crucial facts about the safety profile of TDF when promoting
6 TDF to doctors, Gilead also downplayed the importance of patient monitoring in its TDF Drug labeling
7 despite the importance of early detection of TDF-induced toxicity. The dangerous inadequacies in
8 Gilead’s drug labeling were compounded by the misleading marketing messages it gave to doctors.

9 226. From Viread’s product approval on October 26, 2001, through May 20, 2007, Gilead’s
10 TDF labeling failed to warn doctors that all patients needed to be monitored for adverse kidney effects.
11 During this time, Gilead only recommended monitoring patients taking TDF Drugs for renal adverse
12 effects if patients were at risk for, or had a history of, renal impairment or if they were taking another
13 nephrotoxic drug. This monitoring recommendation was woefully inadequate because, as Gilead was
14 well aware, TDF-associated renal toxicity had harmed patients who were not at risk for, or did not
15 have a history of, renal impairment.

16 227. Gilead failed to include any warning about the need to monitor bone effects until
17 October 14, 2003, and that warning was limited to patients with certain risk factors. Since then, Gilead
18 has only suggested that doctors monitor, and only informs patients that monitoring may be necessary,
19 for patients with certain risk factors for bone adverse effects. Gilead’s inadequate kidney monitoring
20 warnings also prevented doctors from detecting early signs of kidney damage that can lead to bone
21 density loss.

22 228. Gilead failed to warn about the need for universal monitoring even though it knew that
23 all patients taking TDF are at risk for renal and bone adverse effects.

24 229. Gilead failed to warn about the need for universal monitoring even after patients
25 without preexisting risk factors experienced kidney and bone effects.

26 230. Gilead failed to warn about the need for universal renal monitoring even though patients
27 with a certain level of renal impairment should not take its TDF products or, if TDF products are to be
28 administered to certain renally impaired patients, the dosing interval must be adjusted. The Viread and

1 Truvada labels require a dosing interval adjustment for patients with creatinine clearance of 30–49 mL
2 per minute, and Atripla and Complera cannot be taken by patients with a creatinine clearance of less
3 than 50 mL per minute. Frequent monitoring of all patients’ kidney function is necessary to ensure that
4 patients’ kidneys are healthy enough to continue treatment or patients receive a needed dose interval
5 adjustment.

6 231. Presented with signs of nephrotoxicity, physicians could have weighed further
7 treatment options, such as increased monitoring, less frequent dosing, or drug discontinuation, before
8 the damage manifested, worsened, or became irreversible. By failing to warn doctors to monitor all
9 patients for TDF-associated toxicity, Gilead delayed the diagnosis of TDF-associated harm, causing
10 or enhancing injuries that would have been prevented or lessened through early detection.

11 232. On May 21, 2007, Gilead added to the Viread label a recommendation that doctors
12 calculate creatinine clearance (one measure of kidney function) in all patients before initiating
13 treatment with a TDF-based product and as clinically appropriate during therapy. Gilead recommended
14 monitoring of creatinine clearance and serum phosphorus only for patients at risk for renal
15 impairment.⁶³

16 233. The “all patients” monitoring recommendation for Viread, Truvada, Atripla, and
17 Complera remained inadequate because it instructed doctors to assess just one, insufficiently sensitive
18 marker of kidney function.⁶⁴ Without using sufficiently sensitive markers of kidney function,
19 substantial kidney injury can occur before it is measurable. As a result, the detection of TDF-induced
20 nephrotoxicity often comes too late, resulting in kidney injury that may be irreversible. Gilead should
21 have warned doctors to test all patients for additional markers of kidney function, such as serum
22

23
24 ⁶³ Gilead did not add similar warnings to the Truvada and Atripla labels until 2008. Complera’s
25 label included such a warning at the time of FDA approval in 2011. And when Gilead began marketing
26 Stribild in 2012, it warned doctors to assess some measures of kidney function in all patients but failed
27 to warn doctors to monitor all patients for serum phosphorus. These warnings remained inadequate.

28 ⁶⁴ It was not until 2018 that Gilead strengthened the Truvada, Atripla, and Complera labels to
recommend that all patients receive monitoring for serum creatinine, estimated creatinine clearance,
urine glucose, and urine protein. Gilead did not make this change to the Viread label until December
2018, after Plaintiffs filed suit.

1 phosphorus and/or urine glucose, which are more sensitive to changes in the nephron tubule, the main
2 site of TDF damage.⁶⁵

3 234. Phosphorus is a mineral that plays an important role in many physiologic systems,
4 including keeping bones healthy and strong. Normal working kidneys maintain balanced levels of
5 phosphorus in the blood. Low levels of phosphorus in the blood may be indicative of impaired kidney
6 function. Moreover, low serum phosphate is itself dangerous; low levels of phosphorus in the blood
7 can cause a range of health problems, including serious bone and heart damage.

8 235. Serum phosphorus is a more sensitive marker of nephron tubule function than creatinine
9 clearance. The nephron tubule is responsible for reabsorbing phosphorus from the glomerular filtrate.
10 When the nephron tubule is damaged, it cannot reabsorb enough phosphorus, allowing the phosphorus
11 to be excreted via urine. TDF nephrotoxicity is generally characterized by tubular dysfunction that
12 precedes a decline in glomerular filtration. Thus, by monitoring patients' serum phosphorus, doctors
13 are able to pick up more subtle changes in kidney function that would otherwise go undetected.
14 Moreover, TDF-induced bone injuries are related to the wasting of minerals through the urine. This is
15 due to dysfunction in the nephron tubule, which prevents reabsorption of minerals from the glomerular
16 filtrate. If physicians knew earlier that their patients' kidneys were dysfunctional, subsequent bone
17 injuries could be avoided.

18 236. Presented with early signs of nephrotoxicity, physicians could have weighed further
19 treatment options, such as increased monitoring or drug discontinuation, before the damage
20 manifested, worsened, or became irreversible. By failing to warn doctors to monitor additional, more
21 sensitive markers of all patients' kidney function, Gilead delayed the diagnosis of TDF-associated
22 harm, causing or enhancing patients' injuries that would have been prevented or lessened through early
23 detection.

24
25 ⁶⁵ The "all patients" monitoring recommendation for Stribild upon approval was inadequate
26 because it failed to warn doctors to measure serum phosphorus. On August 30, 2017, Gilead
27 strengthened the Stribild label to recommend that all patients be monitored for serum creatinine, serum
28 phosphorus, estimated creatinine clearance, urine glucose, and urine protein. But, on August 8, 2018,
Gilead again weakened the Stribild label to warn doctors to monitor serum phosphorus only in patients
with chronic kidney disease.

1 237. Gilead’s “all patients” monitoring recommendation for its TDF Drugs also remains
2 inadequate because it fails to instruct doctors how frequently doctors should assess patients’ kidney
3 function. By the time a doctor assesses a patient’s kidney function when “clinically appropriate,” the
4 patient is likely to have already experienced adverse toxic effects, some of which might be irreversible.
5 Regularly scheduled, frequent monitoring of kidney function is necessary to catch early signs of TDF-
6 induced toxicity and prevent injury because patients are generally asymptomatic during the early
7 stages.

8 238. Moreover, after May 21, 2007, the TDF labels do not disclose that adverse kidney and
9 bone events occurred in patients without preexisting risk factors—which, combined with the warning
10 to only routinely monitor patients at risk—gives the false impression that TDF is only harmful to
11 people otherwise at risk for kidney and bone injuries. By failing to warn doctors as to the frequency of
12 monitoring, Gilead delayed the diagnosis of TDF-associated harm, causing or enhancing injuries that
13 could have been prevented or lessened through early detection.

14 239. Gilead’s monitoring instructions for at risk patients taking Viread, Truvada, Atripla,
15 and Complera, and patients taking Stribild are also inadequate because they fail to recommend a
16 specific, frequent monitoring schedule for doctors to assess patients’ kidney function.

17 240. Gilead’s warnings about the need to monitor patients for the renal effects of TDF in the
18 U.S. are far weaker than those given by Gilead to physicians and patients in the European Union. From
19 the approval of the first TDF product in the EU, Gilead’s European labeling (known there as the
20 Summary of Product Characteristics or “SmPC”) has recommended that doctors in the EU routinely
21 monitor, on a specific schedule, all patients taking TDF Drugs for adverse renal effects. In addition,
22 Gilead’s “all patient” monitoring instruction in the EU is not limited to testing only for creatinine
23 clearance. In its EU labeling, Gilead recommends that doctors also monitor all TDF Drug patients’
24 serum phosphorus levels on the specified, frequent schedule.

25 241. Gilead’s renal monitoring instructions for Viread upon approval in the U.S. and the EU
26 looked like this—with Gilead warning EU physicians to monitor all patients’ serum creatinine and
27 serum phosphate at baseline and every four weeks, while it told U.S. doctors to consider monitoring
28 only patients at risk, with no recommended frequency:

Viread U.S. Label 10/26/01	Viread EU Label 02/07/2002
<p>Although tenofovir-associated renal toxicity has not be observed in pooled clinical studies for up to one year, long term renal effects are unknown. <u>Consideration should be given to monitoring for changes in serum creatinine and serum phosphorus in patients at risk or with a history of renal dysfunction.</u></p>	<p>Although no significant nephrotoxicity has been observed in clinical trials ... the monitoring of renal function is recommended since nephrotoxicity of tenofovir cannot be strictly excluded. <u>The monitoring of renal function (serum creatinine and serum phosphate) is recommended at baseline before taking tenofovir disoproxil fumarate and at routine intervals during therapy every four weeks.</u></p>

242. Gilead's EU label also instructed physicians when to increase monitoring and consider treatment interruption in light of the results of frequent monitoring. Gilead's U.S. label contained no such warning:

Viread U.S. Label 10/26/01	Viread EU Label 02/07/2002
	<p>If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or serum creatinine is > 1.7 mg/dl (150 µmol/l), renal function should be re-evaluated within one week. Consideration should be given to interrupting treatment with tenofovir disoproxil fumarate in patients with increases in serum creatinine to > 2.0 mg/dl (177 µmol/l) or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).</p>

243. On December 8, 2004, Gilead updated Viread's EU labeling to change the recommended renal monitoring schedule and recommend that doctors monitor creatinine clearance, which gives a more accurate picture of kidney function, rather than serum creatinine.⁶⁶ Gilead continued to instruct doctors in the EU to monitor TDF patients more carefully than it instructed doctors in the U.S.:

Viread's U.S. Labeling 12/8/2004	Viread's EU Labeling 12/8/2004
<p><u>Patients at risk</u> for, or with a history of, renal dysfunction and patients receiving concomitant nephrotoxic agents <u>should be carefully monitored for changes in serum creatinine and phosphorus.</u></p>	<p><u>Monitoring of renal function (creatinine clearance and serum phosphate) is recommended before taking tenofovir disoproxil fumarate, every four weeks during the first year, and then every three months. In patients at risk</u> for, or with a history of, renal dysfunction, and patients with renal</p>

⁶⁶ Gilead did not recommend that doctors monitor creatinine clearance in the U.S. until 2007.

Viread's U.S. Labeling 12/8/2004	Viread's EU Labeling 12/8/2004
	insufficiency, <u>consideration should be given to more frequent monitoring of renal function.</u>

244. Like the initial EU label, the 2004 EU label also instructed physicians when to increase monitoring and consider treatment interruption in light of the results of frequent monitoring. Although Gilead instructed U.S. doctors to adjust the dose interval for patients with creatinine clearance <50 mL/min, it did not tell doctors to monitor for creatinine clearance (only serum creatinine for some patients) and only instructed doctors to monitor patients' serum creatinine if they were at risk for, or had a history of, renal impairment:

Viread's U.S. Labeling 12/8/2004	Viread's EU Labeling 12/8/2004
Dosing interval adjustment is recommended in all patients with creatinine clearance <50 mL/min.	If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased to < 50 ml/min, renal function should be re-evaluated within one week and the dose interval of Viread adjusted (see 4.2). Consideration should also be given to interrupting treatment with tenofovir disoproxil fumarate in patients with creatinine clearance decreased to < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

245. After Gilead began recommending in its U.S. labeling that doctors calculate creatinine clearance in all patients prior to initiating therapy and as clinically appropriate during therapy, Gilead still gave stronger warnings in the EU—recommending that EU doctors monitor all patients' creatinine clearance and serum phosphate every four weeks during the first year, then every three months:

Viread's U.S. Labeling 05/21/2007	Viread's EU Labeling 05/21/2007
It is recommended that creatinine clearance be calculated in all patients prior to initiating therapy and as clinically appropriate during therapy with VIREAD. <u>Routine monitoring of calculated creatinine clearance and serum phosphorus should be performed in patients at risk for renal impairment.</u>	It is recommended that creatinine clearance is calculated in all patients prior to initiating therapy with tenofovir disoproxil fumarate and <u>renal function (creatinine clearance and serum phosphate) is also monitored every four weeks during the first year, and then every three months. In patients at risk for renal impairment, consideration should be given to more frequent monitoring of renal function.</u>

246. Gilead instructs in Viread's most recent EU labeling "that renal function (creatinine clearance and serum phosphate) [should be] assessed in all patients prior to initiating therapy with

1 tenofovir disoproxil fumarate and ... also monitored after two to four weeks of treatment, after three
 2 months of treatment, and every three to six months thereafter in patients without renal risk factors.”
 3 For patients at risk for renal impairment, Gilead states that more frequent monitoring of renal function
 4 is “required.”

5 247. Gilead has updated its Viread EU labeling multiple times every year since 2002. Each
 6 time, Gilead determined that it should instruct doctors in the EU that they should monitor all patients’
 7 kidneys on a frequent, specific schedule using multiple markers of kidney function, including serum
 8 phosphorus.

9 248. On February 24, 2005, Truvada received approval to be marketed in the EU. As with
 10 Viread, Gilead’s Truvada EU labeling contained stronger monitoring warnings than its U.S. labeling
 11 at the time of approval:

Truvada’s U.S. Labeling 08/02/2004	Truvada’s EU Labeling 02/24/2005
<p>12 <u>Patients at risk</u> for, or with a history of, renal 13 dysfunction and patients receiving concomitant 14 nephrotoxic agents <u>should be carefully</u> 15 <u>monitored for changes in serum creatinine</u> 16 <u>and phosphorus.</u></p>	<p>17 <u>Careful monitoring of renal function (serum</u> 18 <u>creatinine and serum phosphate) is</u> 19 <u>recommended before taking Truvada, every</u> 20 <u>four weeks during the first year, and then</u> 21 <u>every three months.</u> In patients with a history of 22 renal dysfunction or <u>in patients who are at risk</u> 23 <u>for renal dysfunction, consideration should be</u> 24 <u>given to more frequent monitoring of renal</u> 25 <u>function.</u></p>

18 249. Like its Viread EU labeling, Gilead’s Truvada EU labeling also instructed physicians
 19 to increase monitoring and consider treatment interruption if the results of frequent monitoring showed
 20 that a patient’s serum phosphate or creatinine clearance fell below a specified level. Gilead’s U.S.
 21 labeling recommended only that patients with creatinine clearance < 50 mL/min receive a dose
 22 adjustment—though Gilead did not recommend that doctors monitor patients’ creatinine clearance
 23 (and would not do so for almost three years) and only instructed doctors to monitor patients’ serum
 24 creatinine if they were at risk for, or had a history of, renal impairment.

25 250. In Truvada’s most recent SmPC, Gilead continues to instruct doctors as to frequent,
 26 routine monitoring of renal function (creatinine clearance and serum phosphate) for patients without
 27 preexisting risk factors for renal disease: at treatment initiation and then “after two to four weeks of
 28

1 use, after three months of use and every three to six months thereafter.” For patients at risk for renal
2 disease, Gilead warns that more frequent monitoring of renal function is “required.”

3 251. Gilead has updated its Truvada EU labeling multiple times every year since 2005. Each
4 time, Gilead determined that it should instruct doctors in the EU to monitor all patients’ kidneys on a
5 frequent, specific schedule using multiple markers of kidney function, including serum phosphorus.

6 252. In 2006, Gilead issued a “Dear Doctor” letter to physicians in the EU about the
7 importance of frequent, routine monitoring of all TDF patients’ renal function. Gilead issued no such
8 letter to doctors in the U.S., though the risk to patients’ kidneys was the same.

9 253. On December 18, 2007, Atripla received approval to be marketed in the EU. As with
10 Viread and Truvada, Gilead’s Atripla EU labeling contained stronger monitoring warnings than its
11 U.S. labeling at the time of approval:

Atripla’s U.S. Labeling 07/12/2006	Atripla’s EU Labeling 12/18/2007
<p>13 <u>Patients at risk</u> for, or with a history of, renal 14 dysfunction and patients receiving concomitant 15 nephrotoxic agents <u>should be carefully</u> 16 <u>monitored for changes in serum creatinine</u> 17 <u>and phosphorus.</u></p>	<p>13 <u>It is recommended that creatinine clearance is</u> 14 <u>calculated in all patients prior to initiating</u> 15 <u>therapy with Atripla and renal function</u> 16 <u>(creatinine clearance and serum phosphate) is</u> 17 <u>also monitored every four weeks during the</u> 18 <u>first year and then every three months.</u> In patients with a history of renal dysfunction or in <u>patients who are at risk</u> for renal dysfunction, <u>consideration must be given to more frequent</u> <u>monitoring of renal function.</u></p>

19 254. Like its Viread EU and Truvada EU labeling, Gilead’s Atripla EU labeling also
20 instructed physicians to increase monitoring and consider treatment interruption if the results of
21 frequent monitoring showed that a patient’s serum phosphate or creatinine clearance fell below a
22 specified level. Gilead’s U.S. labeling stated only that patients with creatinine clearance < 50 mL/min
23 should not receive Atripla—though Gilead did not recommend that doctors monitor patients’
24 creatinine clearance (and would not do so for approximately another year) and only instructed doctors
25 to monitor patients’ serum creatinine if they were at risk for, or had a history of, renal impairment:

Atripla’s U.S. Labeling 07/12/2006	Atripla’s EU Labeling 12/18/2007
<p>27 Since ATRIPLA is a combination product and 28 the dose of the individual components cannot be</p>	<p>If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased to < 50</p>

Atripla's U.S. Labeling 07/12/2006	Atripla's EU Labeling 12/18/2007
altered, patients with creatinine clearance <50 mL/min should not receive ATRIPLA.	ml/min in any patient receiving Atripla, renal function must be re-evaluated within one week, including measurements of blood glucose, blood potassium and urine glucose concentrations (see section 4.8, proximal tubulopathy). Since Atripla is a combination product and the dosing interval of the individual components cannot be altered, treatment with Atripla must be interrupted in patients with confirmed creatinine clearance < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

255. In Atripla's most recent SmPC, Gilead instructs doctors that creatinine clearance should be calculated in all patients prior to initiating therapy and renal function (creatinine clearance and serum phosphate) be monitored after two to four weeks of use, after three months of treatment and every three to six months thereafter in patients without renal risk factors. For patients at risk, Gilead states that more frequent monitoring is "required."

256. Gilead has updated its Atripla EU labeling multiple times every year since 2007. Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients' kidneys on a frequent, specific schedule using multiple markers of kidney function, including serum phosphorus.

257. On November 30, 2011, Complera (under the trade name Eviplera) received approval to be marketed in the EU. As with Viread, Truvada, and Atripla, Gilead's Complera EU labeling contained stronger monitoring warnings than its U.S. labeling at the time of approval:

Complera's U.S. Labeling 08/10/2011	Complera's EU Labeling 11/30/11
It is recommended that creatinine clearance be calculated in all patients prior to initiating therapy and as clinically appropriate during therapy with COMPLERA. <u>Routine monitoring of calculated creatinine clearance and serum phosphorus should be performed in patients at risk</u> for renal impairment, including patients who have previously experienced renal events while receiving HEPSERA.	It is recommended that creatinine clearance is calculated in all patients prior to initiating therapy with Eviplera and <u>renal function (creatinine clearance and serum phosphate) is also monitored every four weeks during the first year and then every three months. In patients at risk</u> for renal impairment, including patients who have previously experienced renal events while receiving adefovir dipivoxil, <u>consideration should be given to more frequent monitoring of renal function.</u>

1 258. Like its Viread EU, Truvada EU, and Atripla EU labeling, Gilead’s Complera EU
2 labeling also instructed physicians to increase monitoring and consider treatment interruption if the
3 results of frequent monitoring showed that a patient’s serum phosphate or creatinine clearance fell
4 below a specified level. Gilead’s U.S. labeling stated only that patients with creatinine clearance < 50
5 mL/min should not receive Complera:

Complera’s U.S. Labeling 08/10/2011	Complera’s EU Labeling 11/30/11
Since COMPLERA is a combination product and the dose of the individual components cannot be altered, patients with creatinine clearance below 50 mL per minute should not receive COMPLERA.	If serum phosphate is < 1.5 mg/dl (0.48 mmol/l) or creatinine clearance is decreased to < 50 ml/min in any patient receiving Eviplera, renal function should be re-evaluated within one week, including measurements of blood glucose, blood potassium and urine glucose concentrations (see section 4.8, proximal tubulopathy). Since Eviplera is a combination product and the dosing interval of the individual components cannot be altered, treatment with Eviplera must be interrupted in patients with confirmed creatinine clearance decreased to < 50 ml/min or decreases in serum phosphate to < 1.0 mg/dl (0.32 mmol/l).

14 259. In Complera’s/Eviplera’s most recent SmPC, Gilead instructs that creatinine clearance
15 should be calculated in all patients prior to initiating therapy and renal function (creatinine clearance
16 and serum phosphate) be monitored after two to four weeks of use, after three months of treatment and
17 every three to six months thereafter in patients without renal risk factors. For patients at risk, Gilead
18 states that more frequent monitoring is “required.”

19 260. Gilead has updated its Complera EU labeling multiple times every year since 2011.
20 Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients’ kidneys
21 on a frequent, specific schedule using multiple markers of kidney function, including serum
22 phosphorus.

23 261. On May 27, 2013, Stribild received approval to be marketed in the EU. As with Viread,
24 Truvada, Atripla, and Complera, Gilead included in its Stribild EU labeling stronger monitoring
25 warnings than its U.S. labeling at the time of approval:
26

Stribild U.S. Labeling 08/27/2012	Stribild’s EU Labeling 05/27/2013
Estimated creatinine clearance, urine glucose and urine protein should be documented in all	Creatinine clearance should be calculated and urine glucose and urine protein should be

Stribild U.S. Labeling 08/27/2012	Stribild's EU Labeling 05/27/2013
<p>patients prior to initiating therapy.... <u>Routine monitoring of estimated creatinine clearance, urine glucose, and urine protein should be performed during STRIBILD therapy in all patients. Additionally, serum phosphorus should be measured in patients at risk for renal impairment.</u></p>	<p>determined in all patients ... <u>Creatinine clearance, serum phosphate, urine glucose and urine protein should be monitored every four weeks during the first year and then every three months during Stribild therapy. In patients at risk for renal impairment consideration should be given to more frequent monitoring of renal function.</u></p>

262. Gilead also included in its Stribild EU labeling a stronger warning about initiating the drug in patients with mild renal impairment:

Stribild U.S. Labeling 08/27/2012	Stribild's EU Labeling 05/27/2013
<p>STRIBILD should not be initiated in patients with estimated creatinine clearance below 70 mL per min.</p>	<p>Stribild should not be initiated in patients with creatinine clearance < 70 mL/min. <u>It is recommended that Stribild is not initiated in patients with creatinine clearance < 90 mL/min unless, after review of the available treatment options, it is considered that Stribild is the preferred treatment for the individual patient.</u></p>

263. In Stribild's most recent SmPC, Gilead states that for patients at risk, physician monitoring of creatinine clearance, serum phosphate, urine glucose, and urine protein more frequently than every four weeks during the first year of treatment and then every three months during Stribild therapy is "required."

264. Gilead has updated its Stribild EU labeling multiple times every year since 2013. Each time, Gilead determined that it should instruct doctors in the EU to monitor all patients' kidneys on a frequent, specific schedule using multiple markers of kidney function, including serum phosphorus.

265. Unlike Gilead's U.S. labeling, Gilead's EU labeling for Viread and Truvada also discloses that a higher risk of renal impairment has been reported in patients receiving TDF as part of a ritonavir or cobicistat-boosted regimen (like Stribild), and doctors should carefully evaluate whether it is appropriate to prescribe TDF as part of a boosted regimen in patients with renal risk factors.

266. There is no medical, clinical, or scientific basis for the differences between the warnings contained in Gilead's labeling for its TDF-based products in the U.S. and its labeling for the same

1 products in the EU. Gilead knew that it should instruct doctors to monitor all patients for multiple
2 markers of kidney function on a frequent schedule but did not do so in the U.S.

3 267. Gilead was more concerned with increasing or maintaining TDF Drug sales in the U.S.
4 by downplaying the safety risk and the need for careful, frequent monitoring of all patients than it was
5 in safeguarding patients from the known risks of TDF toxicity.

6 268. In addition, until 2018, Gilead's U.S. warnings about the need to monitor patients for
7 renal effects of Viread, Truvada, Atripla, and Complera were also far weaker than the warnings it gives
8 to monitor patients for renal effects of TAF, even though TAF is far less toxic to kidneys than TDF.
9 Gilead has consistently warned doctors to monitor all patients taking TAF-based drugs for multiple
10 markers of renal function, including urine glucose and urine protein, not just estimated creatinine
11 clearance.

12 269. For example, when the FDA approved Odefsey—the TAF version of Complera—on
13 March 1, 2016, Gilead gave stronger monitoring warnings for safer Odefsey than it did for Complera,
14 telling doctors that they should monitor all Odefsey patients, not just those at risk, for multiple markers
15 of kidney function:

Complera's U.S. Label 03/01/2016	Odefsey's Labeling 03/01/2016
<p>17 <u>It is recommended that estimated creatinine</u> 18 <u>clearance be assessed in all patients prior to</u> 19 <u>initiating therapy and as clinically</u> 20 <u>appropriate during therapy</u> with 21 COMPLERA. In patients at risk of renal 22 dysfunction, including patients who have 23 previously experienced renal events while receiving HEPSERA®, it is recommended that estimated creatinine clearance, serum phosphorus, urine glucose, and urine protein be assessed prior to initiation of COMPLERA and periodically during COMPLERA therapy.</p>	<p>17 <u>Estimated creatinine clearance, urine glucose</u> 18 <u>and urine protein should be assessed before</u> 19 <u>initiating ODEFSEY therapy and should be</u> 20 <u>monitored during therapy in all patients.</u> 21 Serum phosphorus should be monitored in 22 patients with chronic kidney disease because 23 these patients are at greater risk of developing Fanconi syndrome on tenofovir prodrugs. Discontinue ODEFSEY in patients who develop clinically significant decreases in renal function or evidence of Fanconi syndrome.⁶⁷</p>

24 270. When the FDA approved Descovy—the TAF version of Truvada—on April 4, 2016,
25 Gilead gave stronger monitoring warnings for safer Descovy than it did for Truvada, telling doctors
26

27
28 ⁶⁷ On August 17, 2017, Gilead updated its Odefsey label to tell doctors to all monitor all patients,
not just those with chronic kidney disease, for serum phosphorus.

1 that they should monitor all Descovy patients, not just those at risk, for multiple markers of kidney
2 function:

Truvada U.S. Labeling 04/04/2016	Descovy U.S. Labeling 04/04/2016
<p>3 It is recommended that <u>estimated creatinine</u> 4 <u>clearance be assessed in all individuals prior</u> 5 <u>to initiating therapy and as clinically</u> 6 <u>appropriate during therapy</u> with TRUVADA. 7 In patients at risk of renal dysfunction, including 8 patients who have previously experienced renal 9 events while receiving HEPSERA®, it is 10 recommended that estimated creatinine clearance, serum phosphorus, urine glucose, and urine protein be assessed prior to initiation of TRUVADA, and periodically during TRUVADA therapy.</p>	<p><u>Estimated creatinine clearance, urine glucose,</u> <u>and urine protein should be assessed before</u> <u>initiating DESCOVY therapy and should be</u> <u>monitored during therapy in all patients.</u> Serum phosphorus should be monitored in patients with chronic kidney disease because these patients are at greater risk of developing Fanconi syndrome on tenofovir prodrugs. Discontinue DESCOVY in patients who develop clinically significant decreases in renal function or evidence of Fanconi syndrome.</p>

11 271. Gilead determined that it should give stronger monitoring warnings for its safer TAF-
12 based drugs, yet failed to strengthen its TDF Drug warnings for years.

13 **2. Gilead failed to adequately warn patients about the risks of TDF.**

14 272. Gilead failed to adequately warn patients about the risks of TDF, and the need to
15 routinely monitor all patients taking TDF, in direct-to-consumer advertising and in patient labeling.

16 273. Gilead promoted its TDF Drugs directly to patients through direct-to-consumer
17 advertising, including print and online media. Like its sales force's promotion to doctors, Gilead's
18 consumer advertising downplayed the risks of TDF toxicity by, among other things, hiding risk
19 information relative to the benefits of the drugs, and suggesting that kidney and bone adverse events
20 only occurred in, and monitoring was only necessary for, patients with risk factors for such injuries.

21 274. For example, a print advertisement for Truvada that appeared in the November 2004
22 edition of *The Advocate*, the oldest and largest lesbian, gay, bisexual, and transgender magazine in the
23 U.S., stated under the heading "Important Safety Information" that: "If you have had kidney problems
24 or take other medicines that can cause kidney problems, your medical professional should do regular
25 blood tests to check your kidneys." Yet Gilead knew by this time that adverse kidney events were not
26 limited to at risk patients, and thus should have warned doctors and patients about the need for frequent
27 monitoring of all patients.

1 275. On March 26, 2010, the FDA issued another Warning Letter to Gilead, this time in
2 connection with Gilead’s direct-to-consumer print advertising for Truvada. The FDA stated that
3 Gilead’s Truvada advertisement was false and misleading because it overstated the efficacy of Truvada
4 and minimized the risks associated with the drug, in violation of the Federal Food, Drug, and Cosmetic
5 Act and FDA implementing regulations. The FDA noted that Truvada is associated with “serious risks”
6 like new onset or worsening renal impairment, including cases of acute renal failure and Fanconi
7 syndrome (renal tubular injury with severe hypophosphatemia), and decreases in bone mineral density,
8 including cases of osteomalacia (associated with proximal renal tubulopathy and which may contribute
9 to fractures). The agency stated that Gilead’s Truvada advertising was false or misleading because it
10 failed to present the risks associated with Truvada with a prominence and readability comparable to
11 the statements regarding the drug’s benefits.

12 276. In addition to the reasons set forth in the Warning Letter, the Truvada advertising was
13 also false and misleading because, like the earlier Truvada advertising, it continued to suggest that
14 kidney problems only occurred in, and monitoring was also necessary for, patients that had had kidney
15 problems in the past or took other medications that can cause kidney problems.

16 277. Upon information and belief, Gilead’s other direct-to-consumer advertising for Viread,
17 Truvada, Atripla, and Complera similarly failed to adequately warn patients about the true risk of TDF
18 and the need to routinely monitor all patients for TDF-associated kidney and bone effects.

19 278. Gilead’s patient package inserts for Viread, Truvada, Atripla, and Complera also failed
20 to warn about all patients’ need to be routinely monitored by their doctors for adverse kidney and bone
21 effects. The patient package inserts said nothing for years about monitoring anyone other those who
22 were already at risk for kidney and bone problems despite Gilead’s knowledge that TDF was injuring
23 patients without identified risk factors for such injuries.

24 279. Gilead’s patient package inserts for Viread, Truvada, Atripla, and Complera failed to
25 adequately warn patients even after Gilead had inadequately updated the warnings in its prescriber
26 labeling.

27 280. For example, Gilead did not disclose to patients that Viread may cause “new or worse
28 kidney problems” until more than two years after Gilead added that warning to the Viread prescriber

1 labeling. And Gilead waited many more years before it added the “new or worse kidney problems”
2 disclosure to the patient package inserts for other TDF products; it did not appear in the Truvada patient
3 package insert until June 17, 2013 and did not appear in the Atripla patient package insert until July
4 25, 2018—nearly five and ten years respectively after Gilead first warned doctors that TDF may cause
5 “new onset or worsening renal impairment.”

6 281. Gilead similarly delayed disclosing to patients in the patient package inserts about
7 doctors’ need to assess all plaintiffs’ kidney function prior to initiating treatment with TDF. Although
8 Gilead added that warning to the Viread prescriber labeling in May 2007, it did not tell patients that
9 “[y]our healthcare provider should do blood tests to check your kidneys before you start treatment”
10 with TDF until August 16, 2012, for Viread, May 15, 2018, for Truvada, July 25, 2018, for Atripla,
11 and January 25, 2013, for Complera. At a minimum, Gilead was grossly negligent in failing to ensure
12 that its warnings to patients were consistent with those it gave to doctors and the patient warnings it
13 gave were consistent among its various TDF Drugs.

14 **3. Gilead could have unilaterally strengthened its TDF drug labels.**

15 282. Gilead could have strengthened the Warnings, Precautions, and Adverse Events
16 sections of the labels for its TDF Drugs unilaterally without prior FDA approval.

17 **a. Gilead could have unilaterally strengthened its warnings before FDA**
18 **approval.**

19 283. Each time Gilead sought FDA approval for a new TDF Drug, it could have strengthened
20 its label before the drug obtained FDA approval. Gilead bears primary responsibility for its drug
21 labeling at all times, and was responsible for crafting adequate labels before the drugs were FDA
22 approved. No federal law prevented Gilead from submitting a stronger warning label to the FDA prior
23 to the initial approval of the TDF Drugs. And the FDA would not have prevented Gilead from
24 strengthening its monitoring warnings in advance of FDA approval.

25 284. Gilead’s initial EU label for its first TDF Drug, Viread, included stronger monitoring
26 warnings. As it did in the EU, Gilead could have included stronger warnings in its initial Viread label
27 in the U.S.—had Gilead been concerned with patient safety rather than U.S. sales.

28

1 285. Moreover, before Gilead submitted Truvada, Atripla, Complera, and Stribild for FDA
2 approval in the U.S., it knew that it gave stronger monitoring warnings for its TDF Drugs in the EU.
3 Gilead knew, as evidenced by its EU labels, that stronger warnings were warranted. It could have and
4 should have used this knowledge to strengthen its U.S. labels.

5 286. In addition, once TDF was on the market, each time Gilead submitted a new TDF Drug
6 for FDA approval, it did so with years of cumulative knowledge as to the adverse toxic effects of TDF.
7 Faced with accumulating information about adverse kidney and bone toxicity, including in patients
8 without preexisting risk factors, Gilead could have strengthened its monitoring warnings before
9 submitting the drugs for FDA approval.

10 287. The FDA would not have rejected Gilead's stronger warnings. The FDA has, in fact,
11 approved labels including stronger monitoring warnings for the TDF Drugs, as well as the safer TAF
12 drugs.

13 **b. Gilead could have unilaterally strengthened its warnings after FDA**
14 **approval.**

15 **(1) Before August 22, 2008**

16 288. Prior to August 22, 2008, Gilead could have strengthened its Viread, Truvada, and
17 Atripla labels via CBE without prior FDA approval. Under the CBE regulation in effect during that
18 time, Gilead could have simply submitted a supplemental submission strengthening the labels'
19 warnings and/or its instructions about the safe administration of the drugs. 21 C.F.R.
20 § 314.70(c)(6)(iii).

21 289. Among other things, Gilead could have strengthened the labels' warnings by providing
22 additional information about laboratory tests helpful in following the patient's response or identifying
23 possible adverse reactions, including such factors as the range of normal and abnormal values and the
24 recommended frequency with which tests should be performed before, during, and after therapy. 21
25 C.F.R. § 201.57(c)(6).

26 290. Prior to August 22, 2008, Gilead could have strengthened its labels via CBE without
27 regard to whether it possessed information that it did not previously provide to the FDA.
28

1 296. This warning remained inadequate because it failed to instruct doctors to frequently
2 monitor all patients for sufficiently sensitive markers of kidney function that could detect early signs
3 of nephrotoxicity and thus prevent or lessen the harm of TDF. As Gilead had known since at least
4 2002, TDF was injuring patients with no preexisting risk factors for kidney impairment. Gilead’s May
5 21, 2007 label change perpetuated the false distinction between patients “at risk” for TDF-induced
6 nephrotoxicity and everyone else. But as subsequent studies would make clear, while there may be
7 certain factors that increase a patient’s risk of TDF-induced renal damage, *all TDF patients are at*
8 *risk*—making frequent, careful monitoring of all patients essential for safe use of the drug.

9 297. As clinicians’ experience with TDF grew, the medical literature recognized that even if
10 TDF may not frequently impair kidneys’ *glomerular function*—as measured by serum creatinine or
11 creatinine clearance—in the absence of established risk factors, TDF-induced damage to kidneys’
12 *tubular function* is much more common and cannot be adequately predicted by traditional risk factors
13 for kidney impairment or detected by monitoring for glomerular function. These new studies
14 demonstrated a heightened risk to all patients, leading study authors to conclude that all patients must
15 be frequently monitored for markers of tubular function—e.g., serum phosphorus, in addition to
16 creatinine clearance.

17 298. For example, the 2009 paper, Labarga P., *et al.*, “Kidney tubular abnormalities in the
18 absence of impaired glomerular function in HIV patients treated with tenofovir,” described the study
19 of glomerular and tubular function in 284 patients, 154 of whom took TDF, 49 of whom took another
20 HIV regimen, and 81 of whom took no antiretroviral drugs. The authors found that glomerular
21 function, as measured by plasma creatinine levels or creatinine clearance or both, was within normal
22 limits and comparable among all study groups. Tubular dysfunction, on the other hand, was far more
23 frequent in the TDF group (22%), as compared to those never treated with TDF (6%) or never exposed
24 to antiretrovirals (12%). The authors also identified three TDF patients with complete Fanconi
25 syndrome (the signature TDF toxicity), even though each patient’s creatinine clearance was within the
26 normal range. After follow-up, the data showed that the TDF patients had a significantly greater risk
27 for tubular damage than patients never treated with TDF: an estimated 25% rate of tubular dysfunction
28 at 4 years for TDF patients compared to null for the rest.

1 299. The Labarga study also found that no risk factor other than TDF use and old age was
2 predictive of tubular dysfunction. And because estimates of glomerular function like creatinine
3 clearance were not predictive of tubular function, the authors explained that unless tubular parameters
4 like urine glucose and/or phosphorus are routinely monitored, tubular abnormalities may go
5 undiagnosed. And if tubular damage persists unnoticed, patients may progress to more severe kidney
6 damage and experience a chronic loss of phosphorus, leading to bone mineral density loss and
7 premature osteoporosis. The authors recommended that all TDF patients be monitored for signs of
8 tubular damage so that a switch in therapy could be considered in the event of progressive
9 deterioration.

10 300. A 2011 article, Hall AM *et al.*, “Tenofovir-associated kidney toxicity in HIV-infected
11 patients: a review of the evidence,” conducted a literature review and further addressed the disconnect
12 between results of studies examining markers of glomerular function with the nephrotoxicity seen in
13 practice. The authors noted that prior studies tended to establish that TDF was not often significantly
14 toxic to the glomerulus—which contrasted with the authors’ clinical experience in treating TDF
15 patients for nephrotoxicity. In practice, TDF-associated nephrotoxicity was the authors’ most common
16 reason for referral of HIV patients to specialist renal services. The authors explained that the main site
17 of TDF toxicity was the proximal renal tubule (not the glomerulus) and that proximal tubule
18 dysfunction may not be detected by measuring glomerular filtration.

19 301. Because (a) TDF-associated nephrotoxicity can occur in patients without obvious risks
20 factors and at highly variable times after the initiation of therapy, and (b) standard tests of glomerular
21 function are insufficiently sensitive to detect early or mild cases of nephrotoxicity, the authors
22 concluded that all patients on TDF should be carefully and routinely monitored (every 3 months during
23 the first year then twice yearly) for signs of both glomerular and tubular dysfunction so that long-term
24 effects on kidney and bone health can be assessed.

25 302. A 2012 paper, Scherzer, R., *et al.*, “Association of Tenofovir Exposure with Kidney
26 Disease Risk in HIV Infection,” discussed the authors’ study of 10,841 HIV-infected patients from the
27 Veterans Health Administration to assess the associations of tenofovir with kidney disease outcomes.
28 The authors found that each year of tenofovir exposure was associated with a 34% increased risk of

1 proteinuria, 11% increased risk of rapid decline in kidney function, and 33% increased risk of chronic
2 kidney disease. The results provided “strong evidence that tenofovir may cause clinically significant
3 toxicity to the kidney that is not reversible.” The study also demonstrated that traditional risk factors
4 did not worsen the effects of tenofovir. The authors concluded that “while traditional risk factors such
5 as hypertension, older age, and diabetes may increase the risk for kidney disease, tenofovir is
6 associated with elevated risk even in patients without preexisting risk factors.”⁶⁸

7 303. The authors explained the strength of their results in light of the study’s large patient
8 population and inclusion of patients who are often excluded from clinical trials or do not qualify or
9 volunteer for cohort studies. The authors contrasted their study with the design of previous studies
10 which made them less able to detect statistically significant associations between tenofovir use and
11 kidney disease.

12 304. A 2013 paper, Reynes, J., *et al.*, “Tubular and glomerular proteinuria in HIV-infected
13 adults with estimated glomerular filtration rate ≥ 60 ml/min per 1.73,” recommended that all TDF
14 patients be systematically monitored for markers of tubular injury in light of the authors’ finding that
15 nearly 20% of 1200 patients had proteinuria even though they had a normal creatinine-based estimated
16 glomerular filtration rate.

17 305. And a 2014 paper, Bonjoch, A., *et al.*, “High prevalence of signs of renal damage
18 despite normal renal function in a cohort of HIV-infected patients: evaluation of associated factors,”
19 also found that signs of renal damage were “highly frequent” even in patients with a normal estimated
20 glomerular filtration rate. The authors concluded that the data demonstrated the need for early
21 detection of renal injury, even in patients with normal renal function.

22 306. These papers, and others in this timeframe that demonstrated a high percentage of TDF
23 patients with proximal renal tubular dysfunction, stand in stark contrast to Gilead’s Viread clinical
24 trials and subsequent attempts to maintain that only some TDF patients are at risk. Unlike the Viread
25

26 ⁶⁸ The FDA cited the Scherzer study in connection with its medical review of the Stribild NDA in
27 July 2012. At most, this demonstrates the FDA’s knowledge of this study as of July 2012—
28 approximately 4 years after the CBE regulation requiring “newly acquired information” became
effective. Plaintiffs do not assert post-FDA approval failure to warn claims with respect to Stribild.

1 clinical trials, these papers showed significant nephrotoxicity of TDF—with toxicity occurring at a
2 high frequency and high risks of kidney disease outcomes looming even in patients with normal
3 glomerular function and without traditional risk factors.

4 307. The clinical trials reported that the frequency of renal events leading to drug
5 discontinuation was low (0.4%). Despite these results, Gilead knew that the potential for TDF to be
6 toxic was high, particularly in real world settings over the long-term. And, indeed, multiple
7 retrospective studies have demonstrated that the rate of renal adverse events leading to drug
8 discontinuation was many times higher than what was reported in clinical trials. For example, the 2011
9 paper, “Tenofovir-induced renal toxicity in 324 HIV-infected antiretroviral-naïve patients,” found that
10 drug discontinuation due to decline in GFR or tubular dysfunction was 9.2%.

11 308. Postmarketing adverse event reports did not put the FDA on notice of the frequency or
12 severity of the risk. Adverse event reports underreport the true incidence of adverse events because
13 they are based on voluntary reporting. And they do not reflect the damage TDF inflicts on kidneys and
14 bones before renal function declines, the risk of future adverse kidney or bone outcomes, nor the
15 benefits of frequent, careful monitoring of all patients for early signs of nephrotoxicity as demonstrated
16 by these new studies.

17 309. Further, there is no evidence that Gilead submitted to the FDA analyses demonstrating
18 that TDF patients have a high frequency of renal damage or the true extent of the risk nephrotoxicity
19 poses to all TDF patients even if they have normal glomerular function or do not have preexisting risk
20 factors.

21 310. Gilead did not submit analyses to the FDA establishing the full extent of the frequency
22 or severity of risk that TDF poses to all patients, nor did it tell the FDA that the one marker of kidney
23 function Gilead was warning doctors to monitor in all patients after May 21, 2007 could not adequately
24 detect the type of kidney injury that was frequently occurring in all TDF patients (and, which left
25 unchecked, would cause more severe kidney injury and also harm patients’ bones). Gilead could have
26 analyzed the accumulating data demonstrating the higher frequency and severity of the risk to all TDF
27 patients and strengthened its warnings, but did not.

1 311. Until the FDA’s review of the Stribild NDA in 2012, there is no evidence that the
2 agency reviewed any medical literature regarding TDF or other analyses describing how post-approval
3 renal and bone injury and/or adverse events were occurring at a frequency or severity much greater
4 than that reported in the registrational clinical trials. The FDA based its approval of Viread on the
5 preclinical data and clinical trials Gilead submitted in its Viread NDA. After Viread was approved, the
6 FDA based its approvals of the Truvada, Atripla, and Complera NDAs on Gilead’s data showing the
7 bioequivalence of those combination drugs to their individual components. The FDA’s approvals of
8 Truvada, Atripla, and Complera were not based on any new clinical studies or other analyses regarding
9 safety of TDF. When the FDA conducted a more searching review in connection with the Stribild
10 NDA, Gilead proposed and the FDA approved stronger monitoring warnings for Stribild, which
11 included recommending the monitoring of all patients for glomerular and tubular injury.

12 312. Unlike in the U.S., Gilead did warn—since 2002—physicians in the EU to frequently
13 monitor all patients for both glomerular (creatinine clearance) and tubular (serum phosphorus) injury.
14 In fact, after Gilead received FDA approval to market each of the TDF Drugs, it repeatedly determined
15 to give stronger monitoring warnings for the exact same TDF Drugs in the EU. Upon information and
16 belief, Gilead did not disclose to the FDA that it gave stronger monitoring warnings in the EU for the
17 exact same products nor did it disclose its scientific or medical reasons for doing so.

18 313. In addition, once Gilead finally launched the safer TAF-based drugs (after approval of
19 the TDF Drugs) it also gave stronger monitoring warnings for the safer TAF drugs than it gave in the
20 TDF Drugs’ labels, including recommending that doctors monitor all patients for both glomerular and
21 tubular injury.

22 314. The FDA would not have rejected a label change strengthening monitoring
23 recommendations to protect all patients from risks of TDF-induced kidney and bone adverse effects.
24 In 2018, the FDA did, in fact, approve labels including stronger monitoring warnings for Viread,
25 Truvada, Atripla, and Complera, like it did for the safer TAF drugs years earlier.

26 **VI. TOLLING OF THE STATUTE OF LIMITATIONS**

27 315. Gilead misrepresented that TAF was “new” despite knowing that it had discovered the
28 benefits of TAF even before Viread was approved in 2001.

1 316. Gilead misrepresented the reasons that it shelved TAF in 2004, asserting that TAF could
2 not be differentiated from TDF when it knew that TAF was, in fact, highly differentiated from TDF.

3 317. Gilead concealed that it shelved TAF in 2004 in order to extend the lifecycle of its HIV
4 product portfolio while patients were injured by TDF-induced kidney and bone toxicity.

5 318. Gilead misrepresented that it renewed development of TAF because of the needs of an
6 aging HIV population. Gilead knew by 2004 when it halted TAF development that, as a result of cART,
7 many HIV patients had a normal life expectancy.

8 319. For years, Gilead has publicized the pretext for its decision to halt and then renew TAF
9 development in order to conceal the existence of Plaintiffs' claims.

10 320. Gilead concealed that it did not reduce the dose of TDF in Stribild even though it knew
11 to reduce the tenofovir prodrug dose when combined with cobicistat.

12 321. Gilead concealed the true risk of kidney and bone injuries TDF posed to patients who
13 did not have preexisting risk factors for such injuries and concealed from U.S. doctors and patients
14 what it knew about the need to monitor all patients for TDF associated toxicity.

15 322. Because of Gilead's misrepresentations and omissions, plaintiffs did not know and had
16 no reason to suspect that Gilead's wrongdoing was the cause of their injuries and could not have
17 discovered their claims.

18 323. No reasonable person taking TDF-based drugs and experiencing kidney and bone
19 toxicities would have suspected that Gilead purposefully withheld a safer design that would have
20 ameliorated those very side effects.

21 324. No reasonable person without prior risk factors for renal or bone harm taking TDF-
22 based drugs and experiencing kidney and bone toxicities would have suspected that Gilead failed to
23 adequately warn them because the label misleadingly suggests that only patients with preexisting risk
24 factors were in danger.

25 325. No reasonable person would have suspected that Gilead provided stronger warnings to
26 patients and doctors in the EU than it did in the U.S. for the exact same TDF products.

27 326. Gilead's misrepresentations and omissions would lead a reasonable person to believe
28 that he or she did not have a claim for relief.

1 327. Because of Gilead’s misrepresentations and omissions, neither Plaintiffs nor any
2 reasonable person would have had reason to conduct an investigation. Once Plaintiffs suspected that
3 Gilead’s wrongdoing was the cause of their injuries, they were diligent in trying to uncover the facts.

4 328. Gilead’s misrepresentations and omissions regarding its refusal to earlier market TAF-
5 designed products and the true risks of TDF constitute continuing wrongs that continue to this day.

6 **VII. CLAIMS FOR RELIEF⁶⁹**

7 **COUNT I**

8 **STRICT PRODUCTS LIABILITY – DESIGN DEFECT**
9 **UNDER THE LAWS OF THE STATES OF GEORGIA, KENTUCKY, AND TENNESSEE**

10 329. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

11 330. Plaintiffs assert pre-approval design defect claims.

12 331. Gilead is the manufacturer and seller of the TDF Drugs.

13 332. The TDF Drugs reached Plaintiffs without substantial change to the condition in which
14 they were sold.

15 333. The TDF Drugs are unreasonably dangerous and unsafe for their intended purpose
16 because they include TDF, which causes kidney and bone toxicity, as the design for delivering
17 tenofovir to the body. The design defect existed in these products at the time they left Gilead’s
18 possession.

19 334. Stribild is also unreasonably dangerous and unsafe for its intended purpose because it
20 combines 300 mg TDF with cobicistat, which enhances TDF toxicity. The design defects existed in
21 Stribild at the time it left Gilead’s possession.

22 335. The TDF Drugs are not as safe as current technology could make them, nor were they
23 as safe as then-current technology could make them when Gilead first manufactured and distributed
24 each of the TDF Drugs.

25 336. The TDF Drugs were not incapable of being made safe at the time of manufacture and
26 distribution. Gilead knew, before it manufactured and distributed each of the TDF Drugs, that TAF

27 _____
28 ⁶⁹ Plaintiffs assert claims under the laws of the states in which they reside and ingested the relevant
TDF Drugs.

1 was more potent than TDF and reduced the risk of kidney and bone toxicity compared to TDF. Gilead
2 also knew that it could reduce the dose of TDF in Stribild and achieve the same antiviral response with
3 less kidney and bone toxicity. The TDF Drugs are therefore not unavoidably unsafe.

4 337. The risks of patient harm associated with TDF-induced kidney and bone toxicity were
5 both known to and foreseeable to Gilead.

6 338. Gilead could have reduced or prevented the foreseeable risks of harm associated with
7 TDF by adopting a reasonable and feasible alternative design before FDA approval. Gilead could have
8 incorporated the safer TAF design, which it knew reduces the risks of kidney and bone toxicity and is
9 safer than TDF, into the TDF Drugs before they were approved by the FDA. Gilead did utilize the
10 TAF design instead of TDF in other FDA-approved products that are identical to the TDF Drugs except
11 for the substitution of TAF for TDF. Gilead markets its TAF-designed products as safer than the TDF
12 Drugs and advocates that doctors switch their patients from a TAF-designed to a TDF-designed
13 product because of TAF's superior safety profile with respect to kidney and bone toxicity.

14 339. A drug product containing TAF could have and would have been FDA approved and
15 on the market years earlier if Gilead had not purposefully shelved the TAF design for approximately
16 six years in order to make more money.

17 340. Gilead could have reduced or prevented the foreseeable risks of harm associated with
18 Stribild by adopting another reasonable and feasible alternative design before FDA approval. Gilead
19 could have reduced the dose of TDF in Stribild before it was approved by the FDA because, as it knew
20 for years, tenofovir concentrations rise significantly when tenofovir is combined with a boosting agent
21 like cobicistat. The reasonableness and feasibility of this alternative design is demonstrated by, *inter*
22 *alia*, the fact that Gilead reduced the dose of the tenofovir prodrug TAF in Genvoya, which is identical
23 to Stribild except for the substitution of TAF for TDF.

24 341. The likelihood and severity of the kidney and bone injuries suffered by patients like
25 Plaintiffs far outweighed Gilead's burden in taking safety measures to reduce or avoid the harm. Given
26 the sheer number of people taking the TDF Drugs, including over the long-term, there was a high
27 likelihood that TDF would injure a very large number of patients, and that a significant number of
28 those injuries would be irreversible. Gilead's burden was small. Gilead had already discovered the

1 safer TAF method of introducing tenofovir into the body before it sought FDA approval for each of
2 the TDF Drugs and using the TAF design would have no adverse impact on the utility of the products.

3 342. TAF-based alternative designs, and a reduced TDF dose design of Stribild, would have
4 accomplished the product's purpose at lesser risk. This is how Gilead markets its TAF-designed
5 products today—as equally or more effective than the TDF Drugs with a reduced risk of kidney and
6 bone toxicity.

7 343. Gilead knew that ordinary patients would use the TDF Drugs without knowledge of the
8 hazards involved in such use. The TDF Drugs failed to perform as an ordinary consumer would expect.

9 344. Gilead knowingly designed its TDF Drugs with TDF rather than safer TAF to maximize
10 profits on its portfolio of TDF profits and extend the lifecycle of its HIV franchise, which formed the
11 backbone of Gilead's operations. Gilead withheld its safer TAF design to make more money at the
12 expense of patients' health.

13 345. The benefit in promoting enhanced accountability through strict products liability
14 outweighs the benefit of a product that Gilead should have and could have made safer years earlier.

15 346. Plaintiffs ingested one or more of the TDF Drugs for an approved purpose and
16 experienced bone and/or kidney injuries while taking TDF.

17 347. Plaintiffs' bone and kidney toxicity-related injuries were directly and proximately
18 caused by TDF while Plaintiffs used the TDF Drugs in a reasonably foreseeable manner.

19 **COUNT II**

20 **STRICT PRODUCTS LIABILITY – FAILURE TO WARN**
21 **UNDER THE LAWS OF THE STATES OF GEORGIA, KENTUCKY, AND TENNESSEE**

22 348. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

23 349. Plaintiffs allege failure to warn claims based on Gilead's ability to strengthen its U.S.
24 labels before FDA approval for all TDF Drugs and after FDA approval for Viread, Truvada, Atripla,
25 and Complera through July 2012.

26 350. Gilead is the manufacturer and seller of the TDF Drugs.

1 351. Gilead was aware of the risks TDF posed to patients’ kidneys and bones, and the risks
2 TDF posed to patients’ kidneys and bones were knowable, at the time Gilead manufactured, sold, or
3 distributed the TDF Drugs.

4 352. The risks TDF posed to patients’ kidneys and bones were known or knowable in light
5 of the scientific and medical knowledge available at the time of manufacture and distribution.

6 353. The need to frequently monitor all TDF patients for kidney toxicity using more than
7 one insufficient marker of kidney function to ensure the safe use of TDF was known or knowable in
8 light of the scientific and medical knowledge available at the time of manufacture and distribution of
9 the TDF Drugs.

10 354. TDF posed a substantial danger to patients’ kidneys and bones.

11 355. Ordinary consumers and physicians would not have recognized the potential risks TDF
12 posed to patients’ kidneys and bones.

13 356. Gilead failed to adequately warn Plaintiffs and Plaintiffs’ physicians about the risks
14 TDF posed to patients’ kidneys and bones, and the proper and safe use of the TDF Drugs.

15 357. The inadequate warnings and instructions Gilead did provide were minimized, eroded,
16 and nullified by Gilead’s improper promotion of the TDF Drugs to doctors.

17 358. Gilead failed to adequately warn Plaintiffs and Plaintiffs’ physicians that all TDF
18 patients needed to be monitored frequently, on a specific schedule, for TDF-associated toxicity.

19 359. Gilead failed to adequately warn Plaintiffs and Plaintiffs’ physicians that all TDF
20 patients’ kidney function needs to be monitored by measuring more than one insufficient marker of
21 kidney function.

22 360. Plaintiffs were injured by using TDF in a reasonably foreseeable way.

23 361. The lack of adequate warnings and instructions was a substantial factor in causing
24 Plaintiffs’ injuries.

25 362. Had Gilead adequately warned and instructed Plaintiffs, Plaintiffs would have taken the
26 TDF Drugs in a safer way.

27 363. Had Gilead adequately warned and instructed Plaintiffs’ doctors, Plaintiffs’ doctors
28 would have read and heeded such adequate warnings and instructions.

1 381. Gilead owes these duties to Plaintiffs because it was foreseeable to Gilead that patients
2 like Plaintiffs would ingest and consequently be endangered by its TDF Drugs.

3 382. Gilead knew that the TDF design it incorporated into the TDF Drugs was associated
4 with risks of kidney and bone toxicity and caused injuries that resulted from kidney and bone toxicity—
5 including in patients not otherwise at risk for such injuries. Gilead’s knowledge that TDF harmed
6 patients’ kidneys and bones only grew with each year TDF was on the market. By the time Stribild
7 entered the market, Gilead had more than a decade’s worth of knowledge that TDF was toxic to kidneys
8 and bones.

9 383. Gilead knew that combining 300 mg of TDF with cobicistat resulted in even greater
10 toxicity, and that it could reduce the tenofovir prodrug dose when combined with cobicistat and achieve
11 the same therapeutic effects. Despite this knowledge, Gilead did not reduce the TDF dose in Stribild.

12 384. Gilead knew, before its first TDF Drug and every subsequent TDF Drug was approved
13 by the FDA, that TAF is safer than TDF in that it reduces the risks of kidney and bone toxicities
14 associated with TDF. Despite knowing that TAF would reduce foreseeable harm to patients’ kidneys
15 and bones, Gilead repeatedly incorporated the TDF design into the TDF Drugs prior to FDA approval
16 and prevented patients from taking a safer TAF-based product so Gilead could make more money.

17 385. Based, *inter alia*, on its duty to monitor the adverse effects associated with Viread,
18 Truvada, Atripla, Complera, and Stribild, Gilead knew that the likelihood and severity of the harm
19 associated with TDF was great. Thousands of patients experienced damage to their kidneys and bones
20 as a result of TDF exposure—some of it severe and irreversible. The likelihood and severity of the
21 kidney and bone injuries suffered by patients like Plaintiffs far outweighed Gilead’s burden in taking
22 safety measures to reduce or avoid the harm. Gilead had already designed the safer TAF method of
23 introducing tenofovir into the body before it sought FDA approval for the TDF Drugs. Gilead had also
24 reduced the TAF dose when combined with cobicistat in Genvoya, when it was developing Stribild.

25 386. Gilead failed to exercise ordinary care in the design, manufacture, and sale of the TDF
26 Drugs.

1 387. Gilead failed to use the amount of care in designing the TDF Drugs that a reasonably
2 careful manufacturer would have used before FDA approval to avoid exposing patients to foreseeable
3 risks of harm.

4 388. Gilead undertook to develop and market a safer TAF-designed product to sell to
5 wholesalers and other direct purchasers of pharmaceuticals. Gilead recognized that its development
6 and marketing of safer TAF-designed products was for the protection of patients like Plaintiffs. By
7 shelving the safer TAF design purely for monetary gain and deceptively representing why it was
8 abandoning the safer TAF design, Gilead failed to exercise reasonable care in the performance of this
9 undertaking that increased the risk of harm to patients like Plaintiffs. Gilead's failure to exercise
10 reasonable care resulted in physical harm to Plaintiffs.

11 389. Gilead failed to use the amount of care in warning about the risks and safe use of the
12 TDF Drugs that a reasonably careful manufacturer would have used to avoid exposing patients to
13 foreseeable risks of harm.

14 390. Gilead knew or reasonably should have known that the TDF Drugs were dangerous or
15 likely to be dangerous when used in a reasonably foreseeable manner.

16 391. Gilead knew or reasonably should have known that Plaintiffs and Plaintiffs' physicians
17 would not realize the danger posed by inadequate monitoring of patients taking TDF Drugs.

18 392. Gilead failed to adequately warn Plaintiffs and Plaintiffs' physicians about the need to
19 monitor all patients taking the TDF Drugs. For years, Gilead failed to recommend that doctors monitor
20 anyone other than patients "at risk" for TDF-induced kidney and/or bone injuries. When Gilead finally
21 added a weak instruction regarding the monitoring of all patients for kidney damage, it only warned
22 doctors to monitor patients for one insufficient marker of kidney dysfunction that was incapable of
23 detecting many dangerous changes in kidney dysfunction, and failed to warn doctors to monitor TDF
24 patients on a frequent schedule. Gilead's monitoring warnings with respect to "at risk" Viread,
25 Truvada, Atripla, Complera, and Stribild users were also inadequate because they failed to warn
26 doctors to monitor patients on a specific, frequent schedule.

27 393. Gilead could have unilaterally strengthened its U.S. labels before FDA approval for all
28 TDF Drugs and after FDA approval for Viread, Truvada, Atripla, and Complera through July 2012.

1 394. A reasonable manufacturer and seller under the same or similar circumstances would
2 have instructed Plaintiffs and Plaintiffs' physicians on the safe use of the TDF Drugs, i.e., use where
3 doctors frequently monitored all TDF patients for TDF-associated toxicity, including monitoring for
4 kidney damage using more than one inadequate test. Gilead knew to warn doctors to frequently monitor
5 all patients for kidney damage using more than one inadequate test because it did so in the European
6 Union.

7 395. Gilead's failure to adequately warn Plaintiffs and Plaintiffs' doctors about the need to
8 monitor TDF Drug patients was compounded by Gilead's omissions to doctors during sales detailing
9 and other promotional activities. Gilead's misleading promotion of the TDF Drugs undermined the
10 efficacy of its existing (inadequate) warnings.

11 396. Plaintiffs were injured by using TDF in a reasonably foreseeable way.

12 397. The lack of adequate warnings was a substantial factor in causing Plaintiffs' injuries.

13 398. Had Gilead adequately warned Plaintiffs' doctors, Plaintiffs' doctors would have read
14 and heeded such adequate warnings.

15 399. Plaintiffs' properly warned physicians would have monitored Plaintiffs differently—by
16 frequently monitoring Plaintiffs using sufficiently sensitive markers of kidney function that would
17 have alerted doctors to early signs of nephrotoxicity, including tubular damage that leads to more
18 severe renal adverse events and bone mineral density loss. Once they recognized the signs of
19 nephrotoxicity, Plaintiffs' physicians would have taken further action after weighing their treatment
20 options, such as increased monitoring, less frequent dosing, or drug discontinuation, before the damage
21 manifested, worsened, or became irreversible. Plaintiffs' properly warned physicians would have
22 detected TDF toxicity earlier, thus preventing or lessening Plaintiffs' injuries.

23 400. Plaintiffs were injured as a direct and proximate result of Gilead's negligence.

24 401. Gilead's conduct constitutes gross negligence and willful misconduct.

25 402. By designing the TDF Drugs to contain TDF when it knew TDF harmed patients'
26 kidneys and bones, and intentionally withholding the safer TAF design from patients, while failing to
27 adequately warn of the known risks and safe use of TDF, Gilead acted in reckless disregard of, or with
28 a lack of substantial concern for, the rights of others. By designing Stribild to contain 300 mg TDF

1 when it knew to reduce the tenofovir prodrug dose with combined with cobicistat, Gilead acted in
2 reckless disregard of, or with a lack of substantial concern for, the rights of others.

3 403. Gilead intentionally designed the TDF Drugs to contain 300 mg TDF and withheld the
4 safer designs from patients while in disregard of the known risk of TDF-induced kidney and/or bone
5 toxicity, making it highly probable that harm would result.

6 404. Gilead knew that its conduct would harm patients like Plaintiffs but Gilead withheld its
7 safer designs to make more money.

8 **COUNT V**

9 **FRAUD BY OMISSION**
10 **UNDER THE LAWS OF THE STATES OF GEORGIA, KENTUCKY, PENNSYLVANIA,**
11 **AND TENNESSEE**

11 405. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

12 406. Gilead has a duty to exercise ordinary care in the design, manufacture, marketing, and
13 sale of its pharmaceutical products, including the TDF Drugs.

14 407. Gilead has a duty to refrain from selling unreasonably dangerous products, including
15 the duty to ensure that its pharmaceutical products do not cause patients to suffer from foreseeable
16 risks of harm.

17 408. Gilead has a duty to monitor the adverse effects associated with pharmaceutical
18 products, including Stribild.

19 409. Gilead has a duty to exercise reasonable care when it undertakes affirmative acts for
20 the protection of others.

21 410. Gilead owes these duties to Plaintiffs because it was foreseeable to Gilead that patients
22 like Plaintiffs would ingest and consequently be endangered by the TDF Drugs.

23 411. Gilead also owed a duty to speak because it was in possession of information about
24 TDF and TAF that was not readily available to Plaintiffs and Plaintiffs' physicians, made partial
25 representations about TDF and TAF to Plaintiffs and Plaintiffs' physicians while suppressing material
26 facts, and actively concealed material information about TDF and TAF from Plaintiffs and Plaintiffs'
27 physicians, including that: (a) Gilead knew about the safer TAF design for delivering tenofovir into
28 the body prior to seeking and receiving FDA approval for the TDF Drugs but designed the TDF Drugs

1 to include TDF anyway, even though it knew that TDF posed a significant and increased safety risk to
2 patients' kidneys and bones; (b) the toxicity associated with tenofovir was not unavoidable; (c) the real
3 reason Gilead abandoned its TAF design in 2004 was not because TAF could not be sufficiently
4 differentiated from TDF; (d) Gilead had already determined that it should reduce the dose of tenofovir
5 prodrug when combining it with cobicistat at the time it was developing Stribild but Gilead did not
6 reduce the TDF dose in Stribild as it did with Genvoya; (e) Gilead purposefully withheld the TAF
7 design, which it knew was safer than TDF, solely to make more money; and (f) Gilead knew to warn
8 doctors to frequently monitor all patients for the adverse effects of TDF toxicity using more than one
9 insufficient marker of kidney function even though it did not do so in its warnings to doctors in the
10 U.S.

11 412. Gilead knew that this information was not readily available to Plaintiffs and their
12 doctors, and Plaintiffs and their doctors did not have an equal opportunity to discover the truth.
13 Plaintiffs and their doctors had no practicable way of discovering the true state and timing of Gilead's
14 knowledge.

15 413. Gilead intentionally omitted adequate warnings about the risks and safe use of TDF
16 when promoting the TDF Drugs to doctors and patients by, *inter alia*, omitting information about the
17 frequency and severity of adverse kidney and bone events and failing to tell doctors to adequately
18 monitor TDF patients for drug-induced toxicity.

19 414. Gilead intentionally omitted from its prescriber and patient labeling an adequate
20 warning regarding the need for doctors to monitor all TDF patients, on a frequent, specific schedule,
21 for the adverse effects of TDF-associated bone and kidney toxicity. Gilead intentionally omitted an
22 adequate monitoring warning in order to conceal the true risk of its TDF-based antiviral products, and
23 to inflate sales by inducing doctors to prescribe, and patients like Plaintiffs to consume, its TDF Drugs.
24 Gilead could have unilaterally strengthened its U.S. labels before FDA approval for all TDF Drugs
25 and after FDA approval for Viread, Truvada, Atripla, and Complera through July 2012.

26 415. By providing inadequate warnings that were contrary to those it gave with respect to
27 the exact same drugs in the EU, Gilead partially disclosed material facts. Gilead had a duty of complete
28 disclosure once it began to speak.

1 416. Plaintiffs and their doctors justifiably relied on Gilead’s product labeling and other
2 representations.

3 417. Had Gilead not omitted this information about the safe use of its drugs from the
4 prescriber and patient labeling, doctors would have performed, and patients would have insisted upon,
5 frequent and adequate monitoring for the kidney and bone problems that have injured Plaintiffs. But
6 for Gilead’s omissions, Plaintiffs would have consumed the TDF Drugs in a safer way.

7 418. If Plaintiffs had been adequately monitored for kidney and bone problems while taking
8 TDF, they would not have been injured or their injuries would have been less severe.

9 419. Gilead intentionally concealed from Plaintiffs and their doctors the fact that Gilead had
10 already developed the safer TAF mechanism but designed the TDF Drugs to contain TDF instead of
11 the safer TAF design in order to maximize profits on its TDF-based products and extend its ability to
12 profit on its HIV franchise for years to come.

13 420. Gilead also intentionally concealed from Plaintiffs and their doctors that Gilead knew
14 that the tenofovir prodrug dose should be reduced when combined in a fixed dose combination pill
15 with cobicistat, but did not reduce the TDF dose in Stribild as it did with Genvoya.

16 421. By concealing that Gilead was aware of but had withheld the safer designs, Gilead
17 intended to and did induce Plaintiffs’ doctors to prescribe, and Plaintiffs to ingest, one or more of the
18 TDF Drugs, thereby causing Plaintiffs’ injuries.

19 422. Plaintiffs and their doctors justifiably relied on Gilead’s omissions regarding TAF.

20 423. Had Gilead disclosed that it was aware of, but intentionally withheld, the safer TAF
21 mechanism for delivering tenofovir into the body, Plaintiffs would have ingested TDF in a safer
22 manner.

23 424. Plaintiffs’ doctors would have ensured that Plaintiffs ingested TDF in a safer manner
24 through increased and/or more careful monitoring for TDF-induced kidney and bone toxicity, or by
25 prescribing TDF without coadministration with cobicistat.

26 425. Plaintiffs were injured as a direct and proximate result of Gilead’s material omissions.
27
28

COUNT VI

BREACH OF IMPLIED WARRANTY OF MERCHANTABILITY UNDER THE LAWS OF THE STATE OF TENNESSEE

426. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

427. Gilead is the manufacturer and seller of the TDF Drugs.

428. An implied warranty of fitness for human consumption runs from Gilead to consumers like Plaintiffs.

429. Gilead impliedly warranted to Plaintiffs and their doctors that the TDF Drugs were of merchantable quality, and fit and safe for the use for which they were intended.

430. Plaintiffs ingested the TDF Drugs for the treatment of HIV, Hepatitis B, or PrEP, which is the purpose for which the drugs were manufactured, sold, and prescribed.

431. Plaintiffs relied on Gilead's skill or judgment to provide a product suitable for this purpose. Gilead is in the business of designing, manufacturing, selling, and marketing prescription drugs and specializes in drugs for the treatment or prevention of HIV, and treatment of Hepatitis B.

432. Gilead had reason to know that Plaintiffs and their doctors would rely on Gilead's skill or judgment.

433. The TDF Drugs are unfit for the purpose for which they were purchased because they are toxic to patients' kidneys and bones when put to their intended and ordinary use, causing injuries to Plaintiffs.

434. The dangers the TDF Drugs posed to Plaintiffs' kidneys and bones were known and knowable to Gilead at the time of manufacture and sale. Yet Gilead marketed the TDF Drugs without adequate warnings about the risks or safe use of TDF of which it knew or should have known.

435. Plaintiffs suffered kidney and/or bone injuries as a result of ingesting the TDF Drugs.

436. In addition to the common law, the conduct alleged herein constitutes a breach of the implied warranty of merchantability under the Uniform Commercial Code as codified by Tenn. Code Ann. § 47-2-314.

437. On December 4, 2018, Plaintiffs Adrian L. Rivers, Anthony Kim Thomas, David Snyder, Dawn Michelle Anello, Debra A. Price, Gary Berthiaume, Ima J. Morris, Jacquelyne R.

1 Beasley, Rachel Woods Shannon, Robert William Lynch, and Shannia Dee Stewart sent a letter to
2 Gilead via certified mail giving official notice of Gilead's breach of the implied warranty of
3 merchantability under the laws of Tennessee. Plaintiffs' notice letter is attached as Exhibit A.

4 **COUNT VII**

5 **VIOLATION OF STATE KY. REV. STAT. ANN. §§ 367.110, ET SEQ.**

6 438. Plaintiffs reallege and incorporate the allegations made above as if fully set forth below.

7 439. Plaintiffs are consumers within the meaning of the following states' consumer
8 protection laws because they are natural persons who purchased one or more of the TDF Drugs for
9 personal, family, or household use.

10 440. The TDF Drugs are goods and merchandise within the meaning of the following states'
11 consumer protection laws.

12 441. Gilead manufactured, sold, and marketed its TDF Drugs in trade or commerce,
13 including within each of the 50 U.S. States.

14 442. Gilead engaged in unconscionable, unfair, false, fraudulent, misleading, and deceptive
15 acts and practices in connection trade or commerce involving its TDF Drugs.

16 443. Gilead engaged in unfair and/or unconscionable conduct by knowingly designing its
17 TDF Drugs to be unreasonably dangerous before FDA approval and withholding the safer designs to
18 make more money.

19 444. Gilead also intentionally suppressed, concealed, and omitted material facts about the
20 risks and benefits of the TDF Drugs in its promotional, marketing, and/or labeling communications to
21 Plaintiffs and Plaintiffs' doctors, including, but not limited to: (1) the true frequency and severity of
22 the risks of TDF to kidneys and bones; (2) that all TDF patients should be carefully monitored for
23 adverse kidney and bone effects on a frequent schedule in light of the true risks of TDF; (3) that Gilead
24 had already developed the safer TAF design for delivering tenofovir into the body but nevertheless
25 designed the TDF Drugs to contain TDF, and withheld the safer SAF design, in order to avoid
26 admitting the toxicity of TDF, maximize profits on its TDF-based products, and extend its ability to
27 profit on its HIV franchise for years to come; and (4) Gilead knew that the tenofovir prodrug dose
28

1 should be reduced when combined in a fixed dose combination pill with cobicistat, but did not reduce
2 the TDF dose in Stribild.

3 445. Gilead had a duty to disclose the omitted material facts about TDF and TAF because it:
4 (a) was in possession of information about TDF and TAF that was not readily available to Plaintiffs
5 and Plaintiffs' physicians; (b) made partial representations about TDF and TAF to Plaintiffs and
6 Plaintiffs' physicians while suppressing material facts; and (c) actively concealed material information
7 about TDF and TAF from Plaintiffs and Plaintiffs' physicians.

8 446. Gilead's conduct significantly impacted the public as actual or potential consumers of
9 Gilead's TDF Drugs. Hundreds of thousands of consumers in the U.S. have ingested one or more of
10 the TDF Drugs and Gilead has directed its misleading marketing and promotional messages to the
11 market generally. Consumers like Plaintiffs are at an informational disadvantage and lack bargaining
12 power relative to Gilead. Gilead's conduct has previously impacted other consumers and has
13 significant potential to do so in the future.

14 447. Gilead's conduct was likely to mislead and did mislead reasonable consumers and
15 members of the public.

16 448. Gilead's omissions were material and affected Plaintiffs' and Plaintiffs' doctors'
17 conduct.

18 449. Gilead intended that others rely on its deceptive and misleading omissions regarding its
19 TDF Drugs.

20 450. Plaintiffs and their doctors reasonably relied on Gilead's deceptive and misleading
21 omissions regarding its TDF Drugs.

22 451. Plaintiffs' doctors prescribed, and Plaintiffs ingested, one or more of the TDF Drugs in
23 reliance on Gilead's unconscionable, false, misleading and/or deceptive acts and omissions.

24 452. Plaintiffs were directly and proximately injured as a result of Gilead's deceptive
25 conduct. But for Gilead's unfair and/or unconscionable conduct, Plaintiffs would have ingested a safer
26 tenofovir-prodrug product, thus preventing or reducing Plaintiffs' injuries and monetary expenses in
27 connection with taking TDF. But for Gilead's omissions, Plaintiffs would have ingested the TDF Drugs
28 in a safer way—through more careful, frequent monitoring and/or by not taking Stribild (TDF in

1 combination with cobicistat)—thus preventing or reducing Plaintiffs’ injuries and monetary expenses
2 in connection therewith.

3 453. Plaintiffs suffered ascertainable losses as a result of Gilead’s violations of the state
4 consumer protection statutes alleged herein. Plaintiffs will prove the full extent and amount of their
5 damages at trial.

6 454. The conduct alleged herein violates Ky. Rev. Stat. Ann. §§ 367.110, *et seq.*

7 455. Gilead has engaged in unfair, false, misleading, or deceptive acts or practices in the
8 conduct of trade or commerce in violation of Ky. Rev. Stat. Ann. § 367.170.

9 456. Kentucky Plaintiffs have suffered ascertainable losses in the form of lost money or
10 property as a result of Gilead’s violations of Ky. Rev. Stat. Ann. §§ 367.110, *et seq.*

11 457. Kentucky Plaintiffs seek actual damages, punitive damages, attorneys’ fees, and costs.

12 **PRAYER FOR RELIEF**

13 Wherefore, Plaintiffs request that the Court enter an order or judgment against Gilead and in
14 favor of Plaintiff, and grant the following relief:

15 A. Declare, adjudge, and decree the conduct of Gilead as alleged herein to be unlawful,
16 unfair, and/or deceptive and otherwise in violation of the law;

17 B. Award Plaintiffs actual, compensatory, and/or statutory damages in an amount to be
18 proven at trial;

19 C. Award Plaintiffs punitive and exemplary damages as permitted by law and the statutes
20 cited herein in an amount to be proven at trial;

21 D. Award Plaintiffs restitution and restitutionary disgorgement to restore ill-gotten gains
22 received by Gilead as a result of the unfair, wrongful, and deceptive conduct alleged herein;

23 E. Award Plaintiffs the costs of bringing this suit, including reasonable attorneys’ fees;
24 and

25 F. Award Plaintiffs such other and further relief as to which Plaintiffs may be entitled in
26 law or equity.

JURY DEMAND

Pursuant to Federal Rule of Civil Procedure 38(c), Plaintiffs demand a trial by jury on all matters so triable.

DATED: December 5, 2019

Respectfully submitted,

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